



COMMON COUNCIL MEETING AGENDA

Wednesday, February 19, 2025 - 7:00 PM

- A. Call to Order & Roll Call
- B. Opening Prayer
- C. Pledge of Allegiance
- D. Approval of the February 4, 2025 Common Council minutes
- E. Mayor's Report
 - 1. Proclamation to proclaim Sunday, March 9 through Saturday, March 15, 2025 as Multiple Sclerosis Awareness Week in the City of Greenfield
 - 2. Resolution Authorizing The Borrowing Of Not To Exceed \$7,485,000; And Providing For The Issuance And Sale Of General Obligation Promissory Notes Therefor
- F. Aldermanic Reports
- G. Announcements
- H. Citizen Commentary
- I. Old Business
 - 1. Appointments to various committees and commissions:
 - a. Mayor appointments, confirmed by Council:
 - i. Two members to the Civil Service Commission for terms to expire 5/1/27 (formerly David Podeszwa and Paul Leu)
- J. New Business
 - 1. Appointments to various committees and commissions:
 - a. Mayor appointments, confirmed by Council:
 - i. Two members to the Community Development Authority for a term to expire 2/19/29 (currently Troy Chowanec, James Hodson)
 - ii. Two alternate members to the Community Development Authority for a term to expire 2/19/28 (currently Bennett Rucka, Stephanie Kosmeder)
 - 2. Approve an application for a 2024-2025 operator license (Goergen)
 - 3. Approve application for a Temporary Class "B" Retailer's License received from Harley Owners Group - Milwaukee Chapter to sell fermented malt beverages indoors at the Annual Daytona Beach Party 2025 event on March 1, 2025, from 10:00 AM to 5:00 PM at 6221 W. Layton Ave. Requesting Council approval to allow unaccompanied underage individuals on the licensed beer premises pursuant to Wis. Stat. 125.07(3)(a)12. (Goergen)
 - 4. Adopt an ordinance amending section 3.12(8)(j) of the City of Greenfield Municipal Code relating to hotel, motel, tourist rooming house, and bed & breakfast fees. (Geary)

5. Approve a maintenance covenant between the City and the Milwaukee Metropolitan Sewerage District (MMSD) for the maintenance of trees purchased with grant funds. (Katz)
6. Discussion/decision to approve a Product Supply Agreement and Rider with Linde Gas & Equipment with the purpose of purchasing oxygen for the Greenfield Fire Department (D. Weber)
7. Discussion and Decision to approve a Licensed Training Provider Agreement with the American Red Cross. (D. Weber)
8. Discussion and Decision to approve the purchase of 4 tandem axle patrol trucks with dump body, plow, wing and salter and authorize City Clerk to sign Declaration of Official Intent. (R. Esch)
9. Approval of schedules of disbursements in the amount of \$30,873,639.21. (Schafer)
10. Approval of mileage reimbursements in the amount of \$315.70. (Schafer)
11. Investments and reinvestments for January 2025. (Schafer)
12. Common Council to go into closed session pursuant to Wis. Stat. § 19.85 (1)(e)(f), to consider the following:
 - a. Deliberating or negotiating the purchasing of public properties, the investing of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session (wages, insurance, or investing of public funds). (J. Foley)
 - b. Considering financial, medical, social or personal histories or disciplinary data of specific persons, preliminary consideration of specific personnel problems or the investigation of charges against specific persons except where par. (b) applies which, if discussed in public, would be likely to have a substantial adverse effect upon the reputation of any person referred to in such histories or data, or involved in such problems or investigations. (J. Foley)
13. Adjourn closed session and reconvene into open session.
14. Decision regarding closed session item(s)
- K. Items for future agenda
- L. Adjourn

PLEASE NOTE: Upon reasonable notice, efforts will be made to accommodate the needs of disabled individuals through sign language interpreters or other auxiliary aids. For additional information or to request this service, contact the Department of Human Resources at 329-5208, (FAX) 543-6158, TDD 1-800-947-6644 (Wisconsin Telecommunications Relay System), or by writing to the Director of Human Resources/ADA Coordinator at Greenfield City Hall, 7325 West Forest Home Avenue, Room 101, Greenfield, WI 53220. Greenfield City Hall is wheelchair accessible from the west and south entrances.

RESOLUTION NO. ____

RESOLUTION AUTHORIZING THE BORROWING
OF NOT TO EXCEED \$7,485,000; AND
PROVIDING FOR THE ISSUANCE AND SALE OF
GENERAL OBLIGATION PROMISSORY NOTES THEREFOR

WHEREAS, it is necessary that funds be raised by the City of Greenfield, Milwaukee County, Wisconsin (the “City”) for the purpose of paying the costs of capital improvement projects including street, parks and city hall improvements, law enforcement center roofing and equipment acquisition (the “Project”) and there are insufficient funds on hand to pay said costs;

WHEREAS, the City hereby finds and determines that the Project is within the City’s power to undertake and serves a “public purpose” as that term is defined in Section 67.04(1)(b) of the Wisconsin Statutes; and

WHEREAS, cities are authorized by the provisions of Section 67.12(12) of the Wisconsin Statutes to borrow money and to issue general obligation promissory notes for such public purposes.

NOW, THEREFORE, BE IT RESOLVED by the Common Council of the City that:

Section 1. Authorization of the Notes. For the purpose of paying the cost of the Project, there shall be borrowed pursuant to Section 67.12(12) of the Wisconsin Statutes, the principal sum of not to exceed SEVEN MILLION FOUR HUNDRED EIGHTY-FIVE THOUSAND DOLLARS (\$7,485,000) from a purchaser to be determined by subsequent resolution of this Common Council (the “Purchaser”).

Section 2. Sale of the Notes. To evidence such indebtedness, the Mayor and City Clerk are hereby authorized, empowered and directed to make, execute, issue and sell to the Purchaser for, on behalf of and in the name of the City, General Obligation Promissory Notes aggregating the principal amount of not to exceed SEVEN MILLION FOUR HUNDRED EIGHTY-FIVE THOUSAND DOLLARS (\$7,485,000) (the “Notes”).

Section 3. Award of the Notes. The Finance Director (in consultation with the City’s financial advisor, Ehlers & Associates, Inc.) shall prepare or cause to be prepared an Official Notice of Sale and an Official Statement and take other actions necessary for the sale and award of the Notes on or after April 2, 2025.

Section 4. Prior Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the City or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted and recorded this 19th day of February, 2025.

Michael J. Neitzke
Mayor

ATTEST:

Jennifer Goergen
City Clerk

CITY OF GREENFIELD
OPERATOR LICENSE APPLICANTS

02/14/2025

OPERATOR'S REGULAR

NAME

ADDRESS

CITY, STATE, ZIP

Reyna Katherine Kay Zepeda

9102 W Dixon ST #101

Milwaukee, WI 53214

ORDINANCE NO. _____

ORDINANCE AMENDING SECTION 3.12(8)(j) OF THE CITY OF
GREENFIELD MUNICIPAL CODE RELATING TO HOTEL, MOTEL, TOURIST ROOMING HOUSE, AND BED &
BREAKFAST FEES

WHEREAS, the City of Greenfield (the "City") has become a member of the Southwest Suburban Health Department ("SWSHD"); and,

WHEREAS, as part of that transition, the SWSHD has taken over public health administration and inspections within the City of Greenfield, including for hotels, motels, tourist rooming houses, and bed & breakfast establishments, so the City desires to amend its ordinances and fee schedule to reflect the structure and fees imposed by SWSHD for such public health administration.

NOW, THEREFORE, the Common Council of the City of Greenfield do ordain as follows:

PART I. Section 3.12(8)(j) of the Greenfield Municipal Code is hereby amended to read as follows:

(j)	Hotel/Motel, Tourist Rooming House and Bed & Breakfast Permit Fees	
	Bed & Breakfast	\$165.00
	Pre-Inspection	\$300.00
	1 st Re-Inspection	\$130.00
	2 nd Re-Inspection	\$170.00
	Tourist Rooming House (1-5 rooms)	\$165.00
	Pre-Inspection	\$200.00
	1 st Re-Inspection	\$100.00
	2 nd Re-Inspection	\$200.00
	5 to 30 rooms	\$305.00
	31 to 99 rooms	\$425.00
	100+ rooms	\$630.00
	Pre-inspection	\$215.00
	Re-inspection	\$101.00
	Late Fees	\$100.00

PART II. This ordinance shall take effect and be in force from and after its passage and publication.

PASSED AND ADOPTED by the Common Council of the City of Greenfield February 18, 2025.

APPROVED:

Michael J. Neitzke, Mayor

ATTEST:

Jennifer Goergen, City Clerk
Published:



Common Council Meeting

Introduced By: Department of Neighborhood Services (Katz)

Date Introduced: February 19, 2025

RELATING TO:

Approve a maintenance covenant between the City and the Milwaukee Metropolitan Sewerage District (MMSD) for the maintenance of trees purchased with grant funds.

SUMMARY:

The city received a grant from MMSD in 2023 for \$50,000. In total, 302 trees were purchased and planted, both in Konkel Park and on city streets. MMSD requires that the City enter into a maintenance covenant agreement.

The City is required to maintain the trees for a period of 10 years. In practice, the city will maintain the trees longer, for the life of the trees.

FINANCIAL:

RECOMMENDATION:

Approve a maintenance covenant between the City and the Milwaukee Metropolitan Sewerage District (MMSD) for the maintenance of trees purchased with grant funds.

ATTACHMENTS: KEY ISSUES ___ BACKGROUND ___ RESOLUTION ___ FISCAL NOTE ___
MOTION ___ OTHER ___

Green Infrastructure Maintenance Covenant for Konkel Park Stormwater Tree Planting Program-G98005P136

This Maintenance Covenant (Covenant) is granted by the City of Greenfield (Funding Recipient), located at 7325 West Forest Home Avenue, Greenfield, Wisconsin 53220 to the Milwaukee Metropolitan Sewerage District (District), located at 260 West Seeboth Street, Milwaukee, Wisconsin 53204.

INTRODUCTION

- 1. The Green Infrastructure.** The Green Infrastructure (GI) includes 302 stormwater trees with a capture capacity of 7,550 gallons of stormwater.
- 2. Baseline Documentation.** The condition of the Green Infrastructure is documented in a Baseline Report provided by the Funding Recipient to the District and incorporated into this Covenant by reference. The Baseline Report consists of reports, maps, photographs, and other documentation and provides an inventory of relevant features, characteristics, and conservation values. The Baseline Report provides an accurate representation of the condition of the Green Infrastructure at the time of the conveyance of this Covenant. The Baseline Report is an objective, but not exclusive, reference for monitoring compliance with the terms of this Covenant.
- 3. Conservation Intent.** Funding Recipient and the District share the common purpose of preserving the Green Infrastructure for a period of at least 10 years. Funding Recipient intends to protect the Green Infrastructure. In addition, Funding Recipient intends to convey to the District and the District agrees to accept a right to monitor and enforce these restrictions.

MAINTENANCE COVENANT

In consideration of the facts recited above, Funding Recipient grants and the District accepts a Maintenance Covenant for a period of 10 years for the Green Infrastructure. This Covenant consists of the following terms, rights, and restrictions.

- 1. Purpose.** The purpose of this Covenant is to require Funding Recipient to keep, preserve, and maintain the Green Infrastructure as described above and as further delineated in Exhibit A attached hereto.
- 2. Effective Dates.** This Covenant is effective upon the date of last signature below. This Covenant terminates exactly 10 years from the date of last signature below.
- 3. Operation and Maintenance.** Funding Recipient will maintain the Green Infrastructure so that it remains functional for the entire term of this Covenant. Funding Recipient is solely responsible for the operation, maintenance, and performance of the Green Infrastructure.

4. Additional Reserved Rights of Funding Recipient. Funding Recipient retains all rights associated with the Green Infrastructure including the right to use it and invite others to use it in any manner that is not expressly restricted or prohibited by this Covenant or inconsistent with the purpose of this Covenant. However, Funding Recipient may not exercise these rights in a manner that would adversely affect the Green Infrastructure.

Funding Recipient expressly reserves the right to sell, give, bequeath, mortgage, lease, or otherwise encumber or convey the Green Infrastructure only if:

- 4.1 The encumbrance or conveyance is subject to the terms of this Covenant.
- 4.2 Funding Recipient incorporates the terms of this Covenant by reference in any subsequent deed or other legal instrument by which Funding Recipient transfers any interest in all or part of the Green Infrastructure.
- 4.3 Funding Recipient notifies the District of any conveyance in writing within 15 days after the conveyance and provides the District with the name and address of the recipient of the conveyance and a copy of the legal instrument transferring rights.
- 4.4 Failure of Funding Recipient to perform any act required in Subparagraphs 4.2 or 4.3 does not impair the validity of this Covenant or limit its enforceability in any way.

5. District Rights and Remedies. To accomplish the purpose of this Covenant, Funding Recipient expressly conveys to the District the following rights and remedies:

- 5.1 Preserve Conservation Values. The District has the right to preserve and protect the Green Infrastructure.
- 5.2 Prevent Inconsistent Uses. The District has the right to prevent any activity or use of the Green Infrastructure that is inconsistent with the purpose of this Covenant and to require the restoration of areas or features of the Green Infrastructure that are damaged by any inconsistent activity or use pursuant to the remedies set forth herein.
- 5.3 Inspection. The District has the right to inspect and monitor compliance with the terms of this Covenant, obtain evidence for use in seeking judicial or other enforcement of the Covenant, and otherwise exercise its rights under this Covenant. The District will provide prior notice to Funding Recipient before inspecting the Green Infrastructure, shall comply with any safety rules of Funding Recipient when undertaking such inspections, and shall avoid unreasonable disruption of the activities of the Funding Recipient when undertaking such inspections.

6. Remedies for Violations. The District has the right to enforce the terms of this Covenant and prevent or remedy violations through appropriate legal proceedings.

- 6.1 Notice of Problems. If the District identifies problems with the Green Infrastructure,

the District will initially attempt to resolve the problems collaboratively with the Funding Recipient. The District will notify Funding Recipient of the problems and request the Funding Recipient take remedial action within a reasonable amount of time.

6.2 Notice of Violation and Corrective Action. If the District determines that a violation of the terms of this Covenant has occurred or is threatened, then the District will give written notice of the violation or threatened violation and allow at least 30 days for the Funding Recipient to correct the violation. If Funding Recipient fails to respond, then the District may initiate judicial action. The requirement for an initial notice of violation does not apply if, in the discretion of the District, immediate judicial action is necessary to prevent or mitigate significant damage to the Green Infrastructure or if good faith efforts to notify Funding Recipient are unsuccessful.

6.3 Remedies. When enforcing this Covenant, the remedies available to the District include temporary or permanent injunctive relief for any violation or threatened violation of the Covenant, the right to require restoration of the Green Infrastructure to its condition at the time of the conveyance of this Covenant, specific performance, declaratory relief, and recovery of damages resulting from a violation of this Covenant or injury to the Green Infrastructure.

6.4 Non-Waiver. A delay or prior inability of the District to discover a violation or initiate enforcement proceedings does not waive or forfeit the right to take any action necessary to assure compliance with the terms of this Covenant.

6.5 Waiver of Certain Defenses. Funding Recipient waives any defense of laches or estoppel as related to this Covenant.

6.6 Acts Beyond the Control of Funding Recipient. The District may not bring any action against Funding Recipient for any injury or change in the Green Infrastructure resulting from causes beyond the control of Funding Recipient including, but not limited to, natural disasters such as fire, flood, storm, natural earth movement and natural deterioration, or prudent actions taken by Funding Recipient under emergency conditions to prevent or mitigate damage from such causes, provided that Funding Recipient notifies the District of any occurrence that has adversely affected or interfered with the purpose of this Covenant.

7. Amendment. Funding Recipient and the District may jointly amend this Covenant in a written instrument executed by both parties. However, no amendment will be allowed if, in the judgment of the District, the proposed amendment:

7.1 Seeks to diminish the Green Infrastructure,

7.2 Would be inconsistent with the purpose of this Covenant,

7.3 Seeks to shorten the duration of this Covenant, or

7.4 Would affect the validity of this Covenant.

- 8. Assignment.** The District may convey, assign, or transfer its interests in this Covenant to a unit of federal, state, or local government or to an organization that is qualified within the meaning of 26 U.S.C. § 170(h)(3) and in the related regulations or any successor provisions then applicable. As a condition of any assignment or transfer, any future holder of this Covenant is required to carry out its purpose for the remainder of its term. The District will notify Funding Recipient of any assignment at least 30 days before the date of such assignment. However, failure to give such notice does not affect the validity of assignment or limit its enforceability in any way.
- 9. Headings.** The headings in this Covenant have been inserted solely for convenience of reference and have no effect on construction or interpretation.
- 10. Controlling Law and Liberal Construction.** The laws of the State of Wisconsin govern the interpretation and performance of this Covenant. Ambiguities in this Covenant will be construed in a manner that best effectuates the purpose of this Covenant and protection of the Green Infrastructure.
- 11. Counterparts.** Funding Recipient and the District may execute this Covenant in two or more counterparts which will, in the aggregate, be signed by both parties. Each counterpart is an original document.
- 12. Entire Agreement.** This Covenant sets forth the entire agreement between Funding Recipient and the District with respect to this Covenant and supersedes all prior discussions, negotiations, understandings, or agreements relating to this Covenant other than the Green Solutions Funding Agreement (G98005P136) Konkel Park Stormwater Tree Planting Program executed on November 8, 2023.
- 13. Extinguishment.** This Covenant may be terminated or extinguished before the expiration of its term, in whole or in part, only through judicial proceedings in a court of competent jurisdiction. Furthermore, this Covenant may be extinguished only if Funding Recipient and the District agree that a subsequent unexpected change in the condition of or surrounding the Green Infrastructure makes accomplishing the purpose of this Covenant impossible.
- 14. Ownership Responsibilities, Costs, and Liabilities.** Funding Recipient retains all responsibilities and will bear all costs and liabilities related to the ownership of the Green Infrastructure including, but not limited to, the following:
- 14.1 Operation, upkeep, and maintenance. Funding Recipient is responsible for the operation, upkeep, and maintenance of the Green Infrastructure.
- 14.2 Control. In the absence of a judicial decree, nothing in this Covenant establishes any right or ability in the District to:

- a. Exercise physical or managerial control over the day-to-day operations of the Green Infrastructure;
- b. Become involved in the management decisions of Funding Recipient regarding the generation, handling, or disposal of hazardous substances; or
- c. Otherwise become an operator of the Green Infrastructure within the meaning of the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended (“CERCLA”), or similar laws imposing legal liability on the owner or operator of the Green Infrastructure.

14.3 Permits. Funding Recipient is solely responsible for obtaining applicable government permits and approvals for any construction or other activity or use permitted by this Covenant. During construction or any other activity, Funding Recipient will comply with all applicable federal, state, and local laws, regulations, and requirements.

14.4 Indemnification. Funding Recipient releases and will hold harmless, indemnify, and defend the District and its commissioners, members, directors, officers, employees, agents, and contractors and the heirs, personal representatives, successors and assigns of each (collectively “Indemnified Parties”) from and against any and all liabilities, penalties, fines, charges, costs, losses, damages, expenses, causes of action, claims, demands, judgments, or administrative actions including, without limitation, reasonable attorneys’ fees, arising from or in any way connected with:

- a. Injury to or the death of any person or physical damage to the Green Infrastructure resulting from any act, omission, condition, or other matter related to or occurring on or about the Green Infrastructure, regardless of cause, unless due solely to the negligence of any of the Indemnified Parties;
- b. The violation or alleged violation of, or other failure to comply with, any state, federal, or local law or regulation including, without limitation, CERCLA, by any person other than the Indemnified Parties in any way affecting, involving, or related to the Green Infrastructure; or
- c. The presence or release in, on, from, or about the Green Infrastructure, at any time, of any substance now or hereafter defined, listed, or otherwise classified pursuant to any federal, state, or local law, regulation, or requirement as hazardous, toxic, polluting, or otherwise contaminating to the air, water, or soil, or in any way harmful or threatening to human health or the environment, unless caused solely by any of the Indemnified Parties.

Nothing in this Covenant is intended to be a waiver or estoppel of Funding Recipient or its insurer to rely upon the limitations, defenses, and immunities contained within Wisconsin law, including those contained within Wisconsin Statutes §§ 893.80, 895.52, and 345.05. To the extent that indemnification is available and enforceable, Funding Recipient or its insurer will not

be liable in indemnity or contribution for an amount greater than the limits of liability for municipal claims established by Wisconsin Law.

15. Severability. If any provision or specific application of this Covenant is found to be invalid by a court of competent jurisdiction, then the remaining provisions or specific applications of this Covenant will remain valid and binding.

16. Successors. This Covenant is binding upon and inures to the benefit of Funding Recipient and the District and their respective personal representatives, heirs, successors, and assigns and will continue as a servitude running with the Green Infrastructure for the term of this Covenant.

**MILWAUKEE METROPOLITAN
SEWERAGE DISTRICT**

CITY OF GREENFIELD

By: _____

Kevin L. Shafer, P.E.
Executive Director

By: _____

Michael J. Neitzke
Mayor

Date: _____

Date: _____

Approved as to Form

Vincent R. Bauer
Attorney for the District

By: _____

Jennifer Goergen
City Clerk

Date: _____

By: _____

Paula Schafer
Finance Director

Date: _____

By: _____

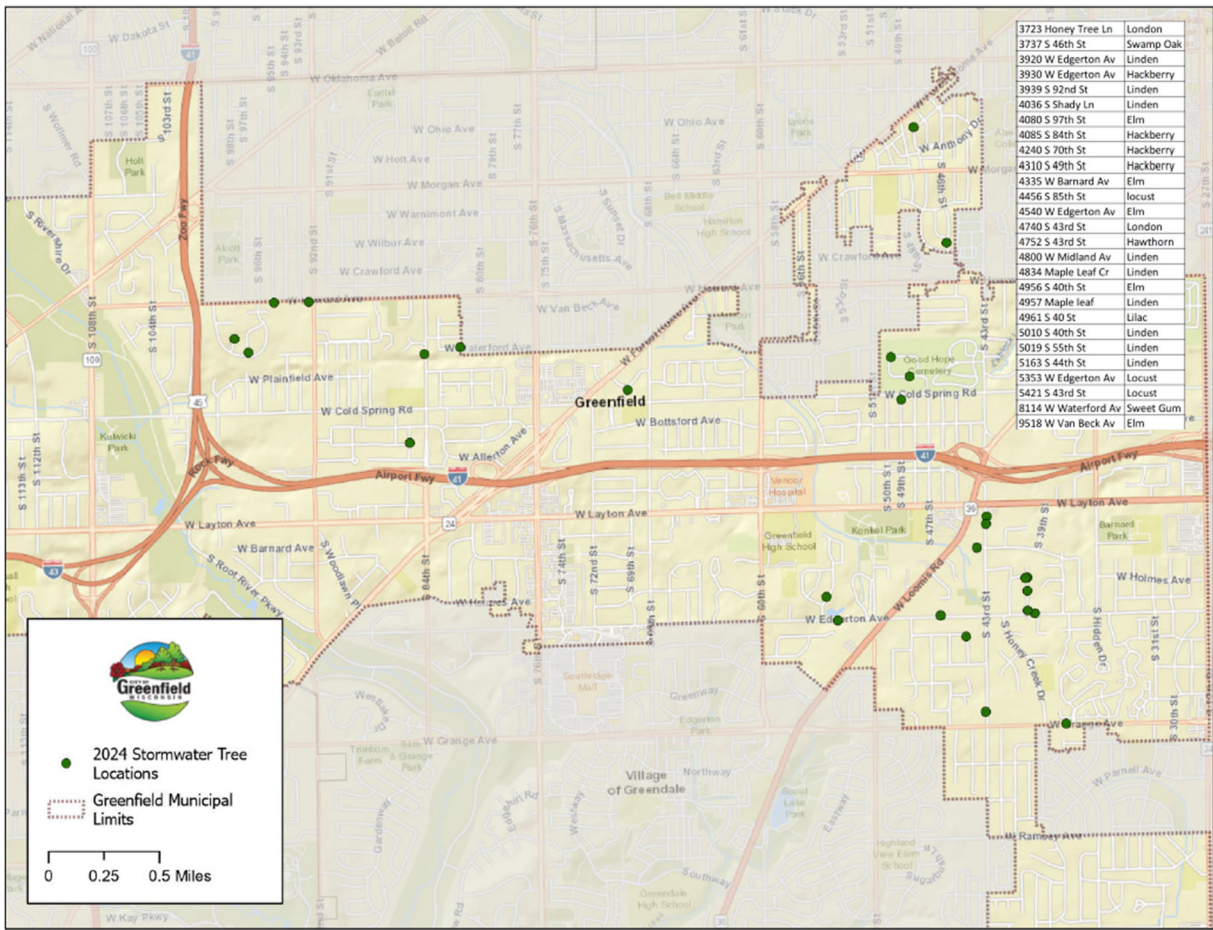
Chris Geary
City Attorney

Date: _____

Exhibit A

Konkel Park Stormwater Tree Planting Program-G98005P136

Location of 27 Trees



Ruekert • Mielke

Honey Creek Restoration
City of Greenfield

Habitat Restoration

Project #: 8083-10028
 Drawn By: TPS
 Approved By: TPS
 Names: Native Landscaping
 Date Saved: 8/3/2023

Legend

- Upland Seeding (6.4 Acres)
- Wetland Seeding/Constructed Wetland (3.7 Acres)

0 175 350 Feet

THIS PRODUCT SUPPLY AGREEMENT ("Agreement") numbered 020325JG and dated as of February 3, 2025, (the "Effective Date"), is made by and between LINDE GAS & EQUIPMENT INC., a Delaware corporation, having an office at 10 Riverview Drive, Danbury, Connecticut 06810-5113 ("Seller") and Greenfield Fire Department, a limited liability company, having an office at 4333 S 92nd Street, Greenfield, WI 53228 ("Buyer").

1. Requirements.

Seller will sell to Buyer, and Buyer will purchase from Seller, on the terms and conditions herein and in any rider hereto (each, a "Rider"; capitalized terms not defined herein shall have the meanings set forth in the Rider) executed by the parties from time to time, Buyer's total present and future requirements, in gaseous, liquid or solid form, of Product and any substitute therefor, including mixtures, whether in cylinders, microbulk, bulk tanks or other containers or by any other means and including any hardgoods or other items set forth on a Rider for use at Buyer's location(s) ("Locations") listed thereon, as well as at any expanded or new locations.

2. Prices

Buyer will pay Seller the Prices, Charges and Surcharges set forth in the Rider.

3. Delivery.

The delivery of Product will constitute Buyer's purchase thereof.

4. Specifications; Warranties; Remedies.

Product delivered hereunder will meet the Specifications. Buyer may reject any Product that does not meet the Specifications and no charge will be made for Product so rejected. With respect to any items or equipment, including cylinders and supply systems covered hereunder and not manufactured by Seller, Seller shall make reasonable efforts to assist Buyer in obtaining the benefit for Buyer of any manufacturer's warranty, to the extent available and applicable to Buyer (copies of which may be available on the manufacturer's website). **THERE ARE NO EXPRESS WARRANTIES BY SELLER OTHER THAN UNDER THIS ARTICLE 4. NO WARRANTIES BY SELLER (OTHER THAN WARRANTY OF TITLE AS PROVIDED IN THE UNIFORM COMMERCIAL CODE) WILL BE IMPLIED OR OTHERWISE CREATED INCLUDING WARRANTY OF MERCHANTABILITY AND WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE.** No claim of any kind with respect to the conformance of Product to the Specifications, or for nonconforming equipment, whether or not based on negligence, warranty, strict liability or any other theory of law, will be greater than the price of the quantity of nonconforming Product or equipment in respect to which such claim is made. Buyer's exclusive remedy for the unexcused failure to deliver Product when required by Buyer, regardless of cause, including negligence, shall be to recover from Seller the difference between the cost to Buyer of any reasonable purchase of Product in substitution for Product not delivered and the price of such quantity of Product hereunder. Seller's sole obligations and Buyer's exclusive remedies are set forth in this Article 4 with respect to the claims addressed herein. No action, regardless of form, may be brought by either party more than one year after delivery of the Product to which such action applies, except that any claims by Seller for non-payment of invoices, taxes or recovery of any equipment may be brought at any time.

5. Price Changes

Seller may adjust Prices upon fifteen (15) days prior written notice provided if (a) Buyer, within fifteen (15) days after such notice, furnishes Seller with credible written evidence that Buyer can purchase Product to which such increased Prices apply from a responsible supplier for a specified term in like quantities, at lower prices and under similar terms and conditions, and (b) Seller, within fifteen (15) days thereafter, does not agree to either meet such lower prices or rescind the notice of increased Prices, then Buyer will have the right, upon giving Seller ten (10) days written notice, to terminate the applicable Rider as to the supply of Product for which such lower prices are offered. If Buyer exercises such right of termination, the cost of removal of the Supply System used for the supply of such Product will be borne by Buyer. If Seller agrees to meet the lower prices or rescind the notice of increased Prices, Seller may extend the term of the Rider covering such Product for a period equal to the period of the Basic Term of such Rider notwithstanding any prior termination notice by Buyer. The foregoing proviso does not apply to Charges and Surcharges, the Facility Fee or Rental Charge in the Rider.

6. Contingencies.

Except for the obligation to pay money when due, neither party hereto shall be liable to the other for default or delay in performance due to act of God, accident, fire, flood, storm, riot, war, terrorism, sabotage, disease, epidemic, explosion, strike, labor disturbance, governmental law or regulation, inability to obtain electricity or other type of energy, feedstock, raw or finished material, equipment or transportation, or any similar or different contingency beyond its reasonable control which would prevent or delay performance or make performance commercially impracticable. During a contingency, Seller will allocate Product among its own requirements and those of its customers in a fair and reasonable manner and Buyer will either pay for any related additional costs for Product Seller is able to deliver to Buyer during the contingency or source Product from another supplier solely for the duration of the contingency.

7. Health, Safety.

Buyer (i) acknowledges that there are hazards associated with Product and Equipment, including the storage, use and handling thereof; (ii) will warn, protect and train its employees, contractors and others exposed to the hazards posed by Buyer's storage, use and handling of Product and Equipment; (iii) assumes all responsibility for the suitability and the results of using Product alone or in combination with other articles or substances and in any manufacturing, medical, or other process or procedures; and will notify Seller of any hazards and safety procedures at the Location(s). If, at any time, Seller considers that performance of its supply obligations hereunder would pose an unreasonable risk to safety, Seller may suspend its supply

obligations without notice. Buyer will be responsible for complying with all applicable laws, rules and regulations, including those applicable to Buyer's Locations, and all relevant reporting obligations, including the Emergency Planning and Community Right-to-Know Act of 1986, 42 U.S.C. Sections 11001-11049. Buyer is directed to www.lindeus.com for the applicable Safety Data Sheets related to Product(s), and Buyer will incorporate such information into Buyer's safety program. Buyer will warn and protect its employees including with respect to all necessary and prudent safety practices for handling Products, wearing necessary personal protective equipment, avoiding contact with skin, and use and storage only in adequately ventilated areas.

8. Indemnity.

(a) Each party will indemnify and hold harmless the other party from and against any and all costs, fees (including reasonable legal fees and expenses), damages, liabilities and claims arising from the injury, illness or death of the indemnifying party's employees in any way related to any activities performed in connection with Product or Equipment supplied by Seller under this Agreement, whether or not such injury, illness, or death is claimed to have been caused by, resulted from, or was in any way connected with the negligence of the party to be indemnified. (b) As to each Rider, Buyer represents and warrants that as of the date of first delivery of Product under such Rider, Buyer will not be obligated under the terms of any other contract to purchase Product for Buyer's Location(s). Buyer will indemnify and defend Seller for liabilities (including reasonable legal fees and expenses) if such representation and warranty proves to be false.

9. Limitation on Liability. Notwithstanding any other provision of this Agreement to the contrary, (a) Seller shall not be liable to Buyer or any third party for any: incidental, consequential, indirect, special, exemplary, punitive or enhanced damages, lost profits or revenues, diminution in value, sales, cover, losses in any way related to damages to vaccines, loss of biological material or scientific research; or any other similar loss or damage, arising in connection with this Agreement regardless of (i) whether such damages were foreseeable or Seller was advised of the possibility of such damages and (ii) the legal or equitable theory (contract, tort, or otherwise) upon which the claim is based; and (b) in no event shall Seller's cumulative liability for any and all claims of any kind under this Agreement exceed the amount of the purchase price for the Product related to such claim(s).

10. Confidentiality

This Agreement, and all pricing and other information furnished by either party hereunder are the proprietary and confidential information ("Information") of the disclosing party, to be kept confidential for ten (10) years after termination hereof, provided (i) the receiving party may disclose Information to the extent legally obligated if such party provides notice to the disclosing party where practicable; and (ii) either party may disclose the Agreement to enforce its rights hereunder.

11. Term.

This Agreement will be in effect from the date hereof and will continue in effect as to each Rider for the Basic Term in each Rider and will **AUTOMATICALLY RENEW FOR SUCCESSIVE TERMS EQUAL TO THE BASIC TERM UNLESS EITHER PARTY DELIVERS CERTIFIED NOTICE, RETURN RECEIPT REQUESTED, OF TERMINATION NOT LESS THAN TWELVE (12) MONTHS PRIOR TO THE EXPIRATION OF THE THEN CURRENT TERM OF SUCH RIDER.**

12. Dispute Resolution.

A party that reasonably believes the other party has failed to fulfill any obligation hereunder shall prior to commencing any legal action, promptly notify the other party in writing. The other party must, within thirty (30) days, respond in writing with evidence of a cure, or an explanation of disagreement, in which case the parties shall arrange to meet within thirty (30) days of such response. If the parties cannot, in good faith discussions, resolve their dispute, they may pursue all remedies under law without prejudice.

13. Assignment and Notice.

This Agreement (i) may not be assigned without the prior written consent of the other party, except to an affiliate of Seller; and (ii) will inure to the benefit of, and be binding upon, the successors and permitted assigns of the parties. Except as otherwise stated herein, notices shall be in writing and deemed given on the date hand delivered, mailed or electronically transmitted to either party at the address in the preamble above.

14. General.

The entire agreement is contained herein and in the Rider(s) and any other or different current or subsequent terms or conditions, including on any website or in any purchase orders, will be deemed null and void unless duly executed by both parties, regardless of any party's "acceptance" by any means including electronically. This Agreement supersedes any prior agreement(s) among the parties covering the supply of Product or Equipment to Buyer's Location(s). If Seller records any telephone conversations, notice of such recordings will be provided and Buyer hereby consents to such recordings. Modifications and waivers hereof are not binding unless in writing by both parties and a waiver will apply solely to the instance for which sought. Headings are solely for convenience, and shall not be used to interpret the Agreement. The word "including" and variations thereof used herein are deemed to be followed by the words "without limitation." Any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply. In the event of conflict between the terms and conditions contained in this Agreement and any Rider, the Rider will govern. This Agreement will be governed by the laws of the State of Delaware. This Agreement may be executed in counterparts, each of which shall be deemed an original and all of which together shall constitute one and the same instrument and may be delivered by a party by facsimile transmission or by email. If any provision or portion thereof herein or in any Rider is held invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions or portions shall not in any way be affected or impaired thereby. **THE PARTIES WAIVE TO THE FULLEST EXTENT PERMITTED BY LAW ANY RIGHT TO A TRIAL BY JURY IN ANY ACTION**

OR PROCEEDING IN ANY WAY RELATING TO THIS AGREEMENT.

BY SIGNING BELOW, BUYER AND SELLER EACH ACKNOWLEDGE AND AGREE THAT THIS AGREEMENT IS CONDITIONAL UPON THE TERMS AND CONDITIONS HEREIN AND ON ANY RIDER OR OTHER ATTACHMENT HERETO. Buyer and Seller intending to be legally bound have by the signatures of their authorized representatives executed this Agreement as of the date first above written.

(Buyer) Greenfield Fire Department

Signature: _____

Name and Title: _____

Date: _____

LINDE GAS & EQUIPMENT INC. (Seller)

Submitted by: Jason Goldstein _____

Signature: _____

Name and Title: Erich Battle – Healthcare Sales Manager

Date: _____

Rev6/22



THIS RIDER ("Rider") numbered 020325JG and dated as of February 3, 2025 (the "Effective Date"), by and between LINDE GAS & EQUIPMENT INC., a Delaware corporation, having an office at 10 Riverview Drive, Danbury, CT 06810 ("Seller") and Greenfield Fire Department, a limited liability company, having an office at 4333 S 92nd Street, Greenfield, WI 53228 ("Buyer"), is made a part of the Product Supply Agreement between Seller and Buyer numbered 020325JG and dated as of February 3, 2025 (the "Agreement"; capitalized terms used herein without definition shall have the meanings set forth in the Agreement).

1. **As to this Rider, the following words and terms shall have the following meanings:**

"**Basic Term**" of this Rider commences on the Effective Date and continues for Three (3) years.

"**Location(s)**" for this Rider means 4333 S 92nd Street, Greenfield, WI.

"**Prices**" are:

Product	Specification	Product Code	Supply System/Cylinder Type	Product Price Per Supply System/Unit	Estimated Monthly Volume	Facility Fee or Rental Charge Per Day
Oxygen	Medical, USP	OX M-AD	410	\$5.12		\$0.23
Oxygen	Medical, USP	OX M-K	430	\$13.22		\$0.30
Acetylene	Industrial	AC 3	130	\$30.73		\$0.25
Acetylene	Industrial	AC 4	130	\$40.11		\$0.25

Buyer will pay Seller the prices for Product and any Facility Fee, rental charge or other amount listed in the table above for any cylinder, supply system (set forth in the table above, a "Supply System"), or other Equipment, items or services (the "Prices"). In addition to the Prices set out above, Products are subject to a delivery charge and/or hazardous materials charge and a fuel charge. Rental is subject to a safety and environmental charge which will be noted on the invoice for such Products.

Notwithstanding any other provision hereof, after the Effective Date of this Rider, Seller may increase the Prices then in effect for gases which Seller does not produce by giving not less than ten (10) days' prior written notice of such increase.

Buyer estimates its monthly consumption of each Product will be the Estimated Monthly Volume ("EMV") if set forth in the table above. Buyer will purchase from Seller its requirements for Product in excess of 100 % of the EMV ("Excess Product") to the extent that Seller elects, in its sole discretion, to supply such Excess Product, provided that in such case Seller, upon 15 days prior written notice, may adjust the Prices for all such Product hereunder. If Buyer's monthly consumption of any Product is eighty percent (80%) or less than the EMV during any period of three (3) consecutive calendar months, Seller, upon 15 days prior written notice, may adjust the Prices and the EMV for such Product. If Buyer fails to take any Product during any period of six (6) consecutive months, Seller will have the right at any time thereafter to immediately terminate this Rider.

"**Products**" means the items under the Products column in gaseous, liquid or solid form noted in the table under "Prices" above.

"**Specifications**" means the Product specification set forth under the column so indicated in the table under "Prices" above or listed in the Product Information Sheet(s) attached hereto or available on www.lindeus.com.

2. In addition to the Prices, for each delivery, Products are subject to a delivery, fuel and/or hazardous materials charge that will be noted on the invoice and certain other charges and surcharges, including without limitation those associated with regulatory, safety and environmental compliance, greenhouse gas emission reductions, and obtaining power, energy and transportation, as well as occasional equipment maintenance at rates in effect at the time thereof, in each case whether or not set forth herein (collectively, "Charges and Surcharges"). Charges or Surcharges may be adjusted from time to time as indicated on the invoice. Buyer will pay Seller for any taxes, tariffs, fees, Charges or Surcharges now or hereafter imposed due to the provision of any Product, Equipment or other item hereunder. Terms of payment will be net thirty (30) days following date of invoice. By paying the amount specified on Seller's invoice, unless Buyer objects in writing within 30 days of receipt thereof, Buyer shall be deemed to agree to the pricing, Charges and Surcharges and any cylinder balance thereon.

3. If Buyer fails to make payment when due, or its financial responsibility becomes otherwise impaired, or if Buyer is otherwise in default of its obligations hereunder, Seller may, among other remedies, refuse to supply Product except for receipt of cash with order and/or payment in full of all outstanding charges, and/or charge to Buyer a monthly late charge on any delinquent balance equal to the maximum charge permitted by law, and/or suspend Seller's performance and/or terminate the Agreement or this or any other Rider. Buyer will pay Seller all fees and costs, including reasonable legal fees and expenses required to collect Buyer's delinquent account, recover any cylinders or other Equipment or otherwise enforce this Agreement.

4. Each cylinder and Supply System will remain the property of Seller at all times. Buyer will return all cylinders in a good condition, non-contaminated, valves closed, complete with caps and fittings. Buyer will prevent anyone not authorized by Seller from entering any Supply System site ("Site") or filling Seller owned cylinders or Supply Systems. Buyer will pay Seller for any cleanup of cylinders returned in a contaminated condition and for the replacement or repair cost of any Supply Systems or cylinders lost or damaged beyond normal wear and tear, including if cylinders or Supply Systems are used, filled, refilled, altered, repaired, adjusted, or otherwise tampered with by any person not authorized by Seller. Buyer will comply with all laws, rules and regulations applicable to Buyer's Location relating to a safe and secure operation.

5. For each Supply System, Buyer, at its expense, will provide and maintain a suitable Site and/or concrete pad, as applicable, with ample access, fencing and isolation barriers all as specified by Seller, obtain any necessary permits and licenses, install and maintain a properly designed system for the distribution of Product from each Supply System to Buyer's points of use, and furnish all necessary utilities as required by Seller. Buyer will indemnify, defend and hold harmless Seller from and against any and all costs, fees (including reasonable legal fees and expenses), damages, liabilities, claims, penalties and fines that result from any toxic or hazardous materials now or hereafter in, on or under the Site and do not occur or result directly from Seller's performance pursuant to this Agreement. Buyer will bear the cost of any modifications to the Supply System or Site, or permits required due to changes in laws or regulations.

6. Seller may relocate, modify, replace, and/or remove, due to necessary repairs, maintenance, changes in Buyer's Location(s), requirements, method of supply, pressure specifications, or otherwise, any Supply System or part thereof in each case as Seller deems appropriate for the supply of Buyer's requirements of Product(s), provided that Buyer will pay for all such relocation, modification, maintenance and/or replacement costs and Seller may adjust the monthly facility fee per standard rates.

7. Seller will, at Buyer's expense, remove each Supply System within a reasonable time after the termination hereof. In the event the Rider terminates for any reason, Buyer shall also pay for any remaining installation expenses as invoiced. For avoidance of doubt, installation and removal expenses may include without limitation, engineering, labor, crane, piping and materials, safety, travel, transportation and other project management costs associated with the installation or removal of supply system(s) incurred by Seller at commencement, during the term if due to any supply system replacement, or upon termination of the Rider(s) and/or any costs associated with major supply system modifications. If Seller relocates, modifies or replaces all or part of any Supply System due to a change in Buyer's requirements, method of supply, pressure specifications, Buyer's Location(s) or Buyer's facilities, Seller may charge Buyer the cost of such relocation, modification or replacement, adjust the charge set forth herein covering such relocated, modified or replaced Supply System, and extend the term hereof for a period equal to the Basic Term effective upon First Delivery to or from the relocated, modified or replacement Supply System.

BY SIGNING BELOW, BUYER AND SELLER EACH ACKNOWLEDGE AND AGREE THAT THIS RIDER IS CONDITIONAL UPON THE TERMS AND CONDITIONS HEREIN AND IN THE AGREEMENT AND ANY ATTACHMENT HERETO. Buyer and Seller intending to be legally bound have by the signatures of their authorized representatives executed this Rider as of the date first above written.

Greenfield Fire Department (Buyer)

Signature: _____
Name and Title: _____
Date: _____

LINDE GAS & EQUIPMENT INC. (Seller)

Submitted by: Jason Goldstein
Signature: _____
Name and Title: Erich Battle – Healthcare Sales Manager
Date: _____



Licensed Training Provider Agreement

This **Licensed Training Provider Agreement** ("Agreement") is by and between The American National Red Cross ("Red Cross") and Greenfield Fire Training Center (the "LTP") (each a "Party" and together the "Parties"), effective as of the last date of signature set forth below ("Effective Date"), for the purpose of licensing Red Cross training materials and curriculum to LTP in order to permit LTP to deliver instruction in the Red Cross training courses that are included within the product package(s) listed in Appendix B ("Courses").

1. LTP Responsibilities. LTP will:

- 1.1. Only permit an individual to teach a Course and submit Course Records (as defined below) under LTP's account in Red Cross's learning management system ("LMS") if that individual (i) has an active certification by Red Cross to teach the Course, and is otherwise in good standing as an instructor with Red Cross, when the Course is delivered, and (ii) has been authorized by LTP to teach Courses on LTP's behalf and enter records for completed Courses ("Course Records") on LTP's behalf in Red Cross's LMS before the Course is delivered. (Individuals who satisfy all of these conditions are hereinafter referred to as "Instructors").
- 1.2. Cause Instructors to teach Courses using only Red Cross-approved instructional materials and such other copyrighted and proprietary educational content as Red Cross may provide from time to time to licensed training providers of Course instruction ("Course Materials"), in compliance with the most current Red Cross Training Provider Resource Guide ("Guide"), curricula, policies, and procedures, as the same may be amended or supplemented from time to time (collectively, the "Policies"), which Policies, as of the Effective Date, are available at <https://www.redcrosslearningcenter.org>.
- 1.3. Only sponsor, promote, and teach Courses and otherwise perform under this Agreement within the United States of America and its territories ("U.S."), as the Red Cross is only permitted to operate within the U.S.
- 1.4. Permit—or, upon Red Cross's request, obtain permission for—Red Cross to enter upon the premises at which Courses are taught so that Red Cross can observe LTP's Courses. Red Cross will cooperate with LTP in the scheduling of any such visit, but LTP may not notify its Instructors in advance of a scheduled visit.
- 1.5. Enter accurate and complete Course Records for each completed Course, along with all other requested information, into the Red Cross's LMS within ten (10) calendar days of the date that any scheduling instance of a Course (each a "Class") has been completed, and comply with all terms and conditions of the LMS during such use.
- 1.6. Only issue Course completion certificates, using Red Cross-approved systems and forms, to students who have successfully completed a Course that has been administered by the required number of Instructors and otherwise in compliance with the Policies and this Agreement (it being understood that Red Cross may, in addition to other remedies, invalidate any Course completion certification not issued in conformity with this section).
- 1.7. Pay all fees payable under this Agreement when due, in accordance with section 5 below.
- 1.8. Be responsible for LTP's acts and omissions, and the acts and omissions of its Instructors, in connection with the delivery of Courses under this Agreement.
- 1.9. Maintain insurance (or, if LTP is a public entity, self-insure through a publicly recognized self-insurance program) to cover its performance under this Agreement, as Red Cross insurance does not extend to



LTP or its Instructors. If aquatics courses are included among the Courses that LTP is authorized to deliver under Appendix B, maintain, at minimum, the types and limits of coverage set forth in Appendix C. Provide proof of insurance coverage to Red Cross upon its request.

2. License to Course Materials; CPS.

- 2.1. Red Cross is the owner of Course Materials. Subject to the terms and conditions of this Agreement, Red Cross hereby grants LTP a limited, non-exclusive, non-transferrable, and non-sublicensable license to publicly display and perform, Course Materials solely for the purpose of conducting Courses authorized under this Agreement. LTP may not revise, edit or create derivative works of Course Materials, in whole or in part.
- 2.2. Course Materials will be made available to LTP by digital download or other means as determined by Red Cross. LTP shall only obtain Course Materials for Courses that LTP is authorized to provide, and only through distribution means authorized by Red Cross.
- 2.3. Any certificates memorializing the successful completion of any Course may be issued only through the LMS. LTP has no right or authorization to design or create its own Course completion certificates.
- 2.4. LTP shall use reasonable efforts to protect the Course Materials from use not permitted under this Agreement. This Agreement does not constitute a transfer of ownership rights in the Course Materials. LTP shall not use facts and information from the Course Materials to create its own courses and course materials.
- 2.5. LTP may, from time to time, at its election, participate in Red Cross's Class Posting Service ("CPS"). Using the CPS, licensed training providers of Red Cross may advertise the availability of Courses to prospective students on Red Cross's on-line store, for additional fees. LTP agrees that its participation in the CPS will be governed by the terms and conditions contained in Red Cross's CPS User Guide, as the same may be amended from time to time. Red Cross may suspend or terminate the CPS with respect to all licensed training providers, including LTP, at any time or from time to time, in its sole discretion.

3. Use of Names and Marks.

- 3.1. Red Cross grants LTP the limited, non-exclusive, non-transferable and non-assignable license in the U.S. to use the name and logo of the Red Cross in the format set forth in the Guide (the "Authorized Mark") solely to promote that LTP is an authorized provider of the Courses, and subject to all restrictions herein this Agreement and the Policies.
- 3.2. Except as expressly provided in this Agreement, neither Party may use the other Party's name(s), logos trademarks or other intellectual property in marketing materials, press releases, presentations other than Courses, or otherwise without the advance written consent of the other Party, which consent may be granted or withheld in the other Party's sole discretion.
- 3.3. LTP shall not state or imply that Red Cross sponsors or endorses LTP's business, products or services generally, or that any other training courses and services other than the Courses, are owned or endorsed by or otherwise associated or affiliated with Red Cross.
- 3.4. LTP shall not (i) create a compound mark with the Authorized Mark or (ii) use the Authorized Mark with any other design, slogan or trademark when such combination would tend to cause confusion as to source or affiliation.
- 3.5. LTP shall not in any instance, use a Greek red cross design in association with its business, goods or services.

4. Term and Termination.



- 4.1 This Agreement will be effective as of the Effective Date listed above and ends on the day before the thirty-six (36) month anniversary thereof, unless earlier terminated as provided below.
- 4.2 Red Cross may immediately terminate this Agreement if LTP breaches this Agreement. Red Cross may also terminate this Agreement if LTP breaches the terms of the CPS.
- 4.3 Either Party may terminate this Agreement with advance written notice to the other Party of at least thirty (30) days.
- 4.4 Notwithstanding expiration or any termination of this Agreement, the provisions of this Agreement will continue to govern with respect to any amounts payable to Red Cross for Courses completed prior to such expiration or termination. The Parties' obligations under sections 5.10 and 7 below will also survive expiration or any termination of this Agreement.

5. Fees and Invoicing.

- 5.1 For each Course enrollee, LTP will be charged the per-student license fee that is applicable to that Course. Courses are included within the product package(s) listed on Appendix B. Fees for Courses are set forth in the price list attached to Appendix B.
- 5.2 Unless LTP has been approved for invoicing, LTP will remit payment by credit card upon entry of Course Records into LMS. All fees for CPS are non-refundable and will be paid by credit card at the time LTP submits the Class for posting.
- 5.3 Red Cross may approve or deny LTP's request to be invoiced at Red Cross's sole discretion. Invoices will be sent via postal mail, may be issued up to four (4) times per month, and will include all transactions submitted in that billing period. Payment in full is due thirty (30) days from the date of each invoice. If LTP does not pay any amount by the payment due date, the Red Cross may, in its sole discretion (a) suspend or terminate the LTP's invoicing privileges and require credit card payment at the time LTP enters Courses into LMS; or (b) suspend or terminate the LTP's right to deliver Red Cross training and enter Course Records into LMS. If the Red Cross pursues collections action to recover past due amounts, the LTP will be responsible for all costs of collection including reasonable attorney's fees and collection agency fees and expenses.
- 5.4 If approved for invoicing, LTP may elect to have invoices delivered electronically to one (1) email address. LTP will provide Red Cross a single valid email address for electronic invoice delivery. LTP will receive a PDF copy of the invoice. LTP understands that LTP will not receive an invoice via postal mail after enrollment in electronic invoice delivery.
- 5.5 If LTP desires that invoices issued by Red Cross reflect LTP-issued purchase order numbers, then any such purchase order must be received by Red Cross at least ten (10) business days prior to the Class date; it being understood that under no circumstance will the absence of an LTP-issued purchase order number on any invoice excuse LTP's timely payment of that invoice.
- 5.6 To pay an invoice by credit card or to establish ACH payments, call 888-284-0607. To pay an invoice by check, include the remittance advice showing the LTP account name, customer number and invoice number, and send to:

American Red Cross - Training Services
25688 Network Place
Chicago, IL 60673-1256

- 5.7 Red Cross is not obligated to use LTP's vendor payment portal. If LTP desires that Red Cross use LTP's vendor payment portal, LTP must make such a request in writing. Red Cross may grant or deny the request in its sole discretion. Acceptance of such a request may only be made in writing by an authorized representative of Red Cross. LTP must continue to pay invoices delivered by mail or email on a timely basis while such a request is pending. If Red Cross elects to use LTP's vendor payment portal,



Red Cross will not be obligated to pay LTP or any third party any fee or expense for such use, regardless of any provision to the contrary in such portal's terms of use. LTP will, on demand, promptly reimburse Red Cross for any such fee or expense.

- 5.8 If LTP has account balance or invoice questions or concerns, immediately upon receipt of invoice, LTP may email billing@redcross.org or call 888-284-0607 to report and resolve the inquiry.
- 5.9 At least annually, Red Cross will review its national Course price list, and may increase its prices for Courses. Red Cross will notify LTP of any such increase. Such notice (which Red Cross may send to LTP's contact for notices or contact for billing in [Appendix A](#)) will specify the date on which the increase will take effect under this Agreement. That date will be at least thirty (30) days after the date of such notice. As of that effective date, prices under this Agreement will automatically be modified to reflect such increase without need for the Parties to take any other action, including (without limitation) the execution of any separate modification of, or amendment to this Agreement.
- 5.10 If the Red Cross determines that any Course offered by the LTP is not taught in accordance with Red Cross Policies, the LTP will be responsible for any costs associated with re-training Course participants. Red Cross, at its sole discretion, will determine the appropriate party to conduct re-training, which may include the LTP, or any Red Cross employee, volunteer, or third-party licensed training provider. LTP's obligation to pay for retraining under this section will survive the expiration or earlier termination of this Agreement with respect to any such retraining that takes place after the effective date of expiration or termination; and the provisions for invoicing and collection of past-due amounts set forth in this Section 5 will continue to govern with respect to any such obligation.

6. Notices. Each Party's contacts for notices and billing under this Agreement are listed on [Appendix A](#).

7. Confidentiality. Except as required by applicable law or otherwise provided herein, LTP will maintain in confidence the pricing information set forth in [Appendix B](#).

8. Intellectual Property.

- 8.1 Red Cross reserves all rights not expressly granted herein, in its registered and common law trademarks, service marks, names, emblems, logos and designs including without limitation, the Authorized Mark (the "Red Cross Marks"), and in the Course Materials in whole or in part (collectively the "Red Cross IP").
- 8.2 LTP acknowledges and agrees that the Red Cross IP is and shall remain the property of Red Cross, and that the license granted under this Agreement does not constitute a transfer to LTP of any ownership rights in the Red Cross IP. Further, the Parties agree and acknowledge that LTP's use of the Red Cross IP shall inure solely to the benefit of Red Cross.
- 8.3 LTP shall not commit, or cause any third party to commit, any act challenging, contesting or in any way impairing or attempting to impair Red Cross's right, title and interest in and to the Red Cross IP, including seeking registration of the Red Cross IP in whole or in part, or of any confusingly similar trademark or service mark anywhere in the world or incorporating LTP's business under the Red Cross Marks or any aspect of the Red Cross Marks or any name confusingly similar to the Red Cross Marks.
- 8.4 Upon the expiration or termination of this Agreement, all rights in the Red Cross IP herein granted to LTP immediately expire, and LTP will immediately cease all use of the Red Cross IP.

9. Miscellaneous.

- 9.1 **Severability.** In the event any provision of this Agreement is held invalid, illegal or unenforceable (any such provision, an "Invalid Provision") in any jurisdiction, the Red Cross and the LTP shall promptly



negotiate in good faith a lawful, valid and enforceable provision that is as similar in terms to such Invalid Provision as may be possible while giving effect to the future benefits and burdens accruing to the Parties hereunder. But, in no way will the Invalid Provision affect the validity or enforceability of any other portion or provision of this Agreement, regardless of the ability of the Parties to negotiate a new provision.

- 9.2 **Independent Contractors.** Each Party is an independent contractor with respect to the other, and nothing herein shall create any partnership, franchise, or joint venture between the Parties or an employer-employee or agency relationship. No agent, employee or servant of any Party shall be, or shall be deemed to be, the employee, agent or servant of the other Party, and each Party shall be solely and entirely responsible for its acts and the acts of its agents, employees and servants.
- 9.3 **Assignment.** LTP may not assign its rights under this Agreement, or delegate its obligations, in whole or in part, without the prior written consent of Red Cross. Any attempted assignment or delegation in violation of the foregoing will be null and void.
- 9.4 **Governing Law.** The Agreement is governed by the laws of the District of Columbia, without giving effect to its choice or conflict of law rules.
- 9.5 **Inapplicability of Procurement Terms.** This Agreement is not a contract for the purchase, sale, or use of personal property or for the rendering of personal or professional services by Red Cross. It is only a limited license in Red Cross IP. It is, therefore, not subject to policies, regulations, terms, conditions, or other requirements of LTP or any third party (including, but not limited to, the Federal Acquisition Regulation and any agency supplement thereto, and the U.S. Office of Management and Budget's Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards) that relate only to suppliers and vendors of goods or services. Under this Agreement, Red Cross will not carry out part of any Federal award received by LTP. Neither Red Cross, the host of its LMS, nor any other vendor to Red Cross in connection with this Agreement, will act as, nor may any of them be deemed, (i) a subcontractor to Red Cross or a first-tier or lower-tier subcontractor or sub-grantee to LTP under any prime contract or grant, or (ii) a first-tier or lower-tier processor of personal or other data for LTP or any third party.
- 9.6 **Data Processing.** Red Cross operates the LMS as a nationwide system of course certification. It does not operate the LMS as a service to, or as an agent or for the benefit of, LTP. Insofar as Red Cross collects, processes, transmits, stores, or otherwise manages data, including personal data, contained in Course Records, it will not be doing so for, or on behalf of, or as a service to, LTP. Red Cross retains all rights in and to the LMS and any Course Records uploaded by LTP into the LMS.
- 9.7 **Entire Agreement.** This Agreement constitutes the entire agreement between the Parties and supersedes all prior agreements, understandings and representations, both written and oral, between the Parties with respect to the subject matter of this Agreement.
- 9.8 **Amendments and Waivers.** Amendments, addenda and waivers to this Agreement will be effective only if made, in each case, by a non-preprinted document clearly understood by both Parties to be an amendment, addendum or waiver, as the case may be, and signed by both Parties. Any additional or different terms or conditions contained in any purchase order, confirmation, receipt, invoice, click-through agreement, or similar documents will not be binding on either Party, whether or not such terms and conditions would materially alter this Agreement (and even if the receiving Party has signed or otherwise acknowledged such purchase order, confirmation, receipt, invoice, click-through agreement or similar document), and each Party hereby rejects all such additional or different terms and conditions.
- 9.9 **Mutual Representations.** Each Party is relying upon the truth and accuracy of the following warranties, as made by the other Party, as a material inducement to entering into this Agreement:



**American
Red Cross**

Training Services Licensed Training Provider Agreement

- A. LTP warrants that any information it has tendered to Red Cross concerning its legal status, identities of its directors, officers, shareholders, or other principals and affiliates, financial condition, current and historical operations, insurance coverages, and all other information requested by Red Cross in connection with any inquiry into LTP's capabilities and qualifications as a prospective licensed training provider of Red Cross, was, on the date it was provided to Red Cross and on the Effective Date, true and accurate in all respects and free of any misleading omissions. LTP acknowledges that the foregoing warranty is a material inducement for the Red Cross to enter into this Agreement.
- B. Each Party represents to the other that it is duly organized or incorporated and validly existing under the laws of the state where it is organized or incorporated (or, if it is organized under federal law, that it is duly organized and validly existing under the laws of the United States), that it has the power and authority to enter into this Agreement and carry out its provisions, that it has taken all actions required for it to enter into the Agreement prior to the Effective Date, that its representative who has signed this Agreement below is duly authorized to execute and deliver this Agreement, and that this Agreement is legally binding upon and enforceable against it.

The Parties, acting through their duly authorized officers, have executed this Agreement, which shall come into force as of the Effective Date. Execution of this Agreement confirms LTP's receipt of the Training Provider Resource Guide, which may be updated from time to time.

LTP Name: Greenfield Fire Training Center	The American National Red Cross
LTP Signature:	Red Cross Signature:
Name: Mark Burg	Name: Matt Haynes
Title:	Title:
Date:	Date:



**American
Red Cross**

**Training Services
Licensed Training Provider Agreement**

**Licensed Training Provider Agreement
Appendix A – Contact Information**

Licensed Training Provider (LTP) Information			
LTP: Greenfield Fire Training Center			
LTP Address:		LTP Fax:	
5330 West Layton Avenue Greenfield WI		53220	
LTP Account Number: SF31002533			
LTP Contact: Mark Burg			
LTP Contact Email: mark.burg@gffd.us			
LTP Contact Phone: 414-226-7341		Extension:	
(NOTE: All Billing Contact information MUST be completed for a specific individual; not a system/generic email)			
LTP Billing Contact Name: Mark Burg			
LTP Billing Contact Phone: 414-226-7341		Extension:	
LTP Billing Contact Email: mark.burg@gffd.us			
LTP Billing Address:			
5330 West Layton Avenue		Greenfield	WI 53220
LTP DUNS Number:			
Email for Invoice Delivery (if electing electronic invoice delivery):			
Notices to be delivered to LTP Contact, above.			
Red Cross sales representative			
Name: Matt Haynes			
Phone: (205) 623-7601		Ext.:	Email: matthew.haynes@train.redcross.org
Legal Notice to be delivered to your Red Cross sales representative with a copy to The American National Red Cross, Office of the General Counsel at 431 18 TH Street NW, Washington, DC 20006.			



Licensed Training Provider Agreement Appendix C – Insurance Requirements for Aquatics LTPs

LTPs who have Aquatics Courses included in Appendix B are required to maintain General Liability insurance coverage in an amount not less than \$1,000,000 per occurrence naming the Red Cross as additional insured. The policy shall be written as primary policy coverage and not contributing with, or in excess of, any coverage which the Red Cross may maintain. Coverage limits may be met by a combination of primary and excess or umbrella policies. If LTP is a self-insured public entity, LTP must provide a certificate of self-insurance.

LTP shall provide the Red Cross with certificates of insurance (“COIs”) evidencing the required insurance coverage and limits prior to the commencement of training activities under this Agreement, and renewal certificates, for as long as this Agreement is in effect, to the Red Cross contact referenced in Appendix A. In addition, LTP shall provide Red Cross with COIs that conform to the above requirements for each affiliate, division, operating unit, and branch office of LTP that conducts training activities under this Agreement and maintains insurance coverage separate from LTP.

LTP agrees to notify the Red Cross prior to any cancellation or nonrenewal of the required insurance policies.

The Certificate of Insurance (COI) provided must be completed as follows:

Certificate Holder: **The American National Red Cross
431 18th Street, NW
Washington, D.C. 20006**

Description of Operations (shall read as follows):

RE: Licensed Training Provider Agreement.

THE AMERICAN NATIONAL RED CROSS, ITS GOVERNORS, OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, AND PERMITTED ASSIGNS ARE INCLUDED AS ADDITIONAL INSUREDS WITH REGARDS TO GENERAL LIABILITY. PRIMARY AND NON-CONTRIBUTORY POLICY LANGUAGE IS INCLUDED WITH RESPECT TO GENERAL LIABILITY WHERE REQUIRED BY CONTRACT.

All such insurance carriers shall be authorized to do business in the state in which Courses are being provided.



Training Services Licensed Training Service Agreement

Appendix B – Product Packages and Price List

Product Packages(s)

AP/LTP-Administering Emergency Oxygen-20% Discount

AP/LTP-Basic Life Support-30% Discount

AP/LTP-Bloodborne Pathogens-30% Discount

AP/LTP-CPR/AED for the Prof Rescuer-20% Discount

AP/LTP-Emer Medical Response-30% Discount

AP/LTP-FA/CPR/AED-20% Discount

(Price List Attached)

Additional Product Packages can be added as needed. Please contact your Red Cross representative as listed on Appendix A.

Equipment and Materials

Training equipment, materials and other supplies may be purchased through your Red Cross representative as listed on Appendix A. or www.RedCrossStore.org.

Method of Payment

Preferred Payment Type

Credit/Debit Card



Price List

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Price List	SKU	Product	UOM	Price
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO805-BL	Emergency Medical Response Instructor-BL	Each	32.90
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO501R	Emergency Medical Responder with Asthma and Epi Review, BLS, AEO and BBP	Each	32.90
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO501C	Emergency Medical Responder with Asthma and Epi Challenge, BLS, AEO and BBP	Each	32.90
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO501	Emergency Medical Responder with Asthma and Epi (includes BLS, AEO and BBP)	Each	32.90
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO103R	Emergency Medical Response Review (includes BLS, AEO and BBP)	Each	32.90
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO103C	Emergency Medical Response Challenge (includes BLS, AEO and BBP)	Each	32.90
AP/LTP-Emer Medical Response-30% Discount	AP-HSSPRO103	Emergency Medical Response (includes BLS, AEO and BBP)	Each	32.90
AP/LTP-Basic Life Support-30% Discount	ROC-HSSBLS120-BL-r.21	Blended Learning Pediatric Advanced Life Support Online Session	Each	0.00
AP/LTP-Basic Life Support-30% Discount	ROC-HSSBLS110-BL-r.21	Blended Learning Advanced Life Support Online Session	Each	0.00
AP/LTP-Basic Life Support-30% Discount	ROC-HSSBLS101-BL-r.21	Blended Learning Basic Life Support Online Session	Each	0.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSNALS800-BL-r.25	NALS: Instructor	Each	25.20
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS803-BL- r.21	Pediatric Advanced Life Support Instructor-BL	Each	25.20
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS802-BL- r.21	Advanced Life Support Instructor-BL	Each	25.20
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS801-BL- r.21	Basic Life Support Instructor-BL	Each	31.50
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS401R-r. 21	Basic Life Support and First Aid with AEO and BBP Review	Each	32.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS401C-r. 21	Basic Life Support and First Aid with AEO and BBP Challenge	Each	32.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS401-r.2 1	Basic Life Support and First Aid with AEO and BBP	Each	32.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS303R-r. 21	Basic Life Support and First Aid with BBP Review	Each	29.40



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AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS303C-r. 21	Basic Life Support and First Aid with BBP Challenge	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS303-r.2 1	Basic Life Support and First Aid with BBP	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS302R-r. 21	Basic Life Support and First Aid with AEO Review	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS302C-r. 21	Basic Life Support and First Aid with AEO Challenge	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS302-r.2 1	Basic Life Support and First Aid with AEO	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS301R-r. 21	Basic Life Support with AEO and BBP Review	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS301C-r. 21	Basic Life Support with AEO and BBP Challenge	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS301-r.2 1	Basic Life Support with AEO and BBP	Each	29.40
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS204R-r. 21	Basic Life Support and Responding to Emergencies First Aid Review	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS204C-r. 21	Basic Life Support and Responding to Emergencies First Aid Challenge	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS204-r.2 1	Basic Life Support and Responding to Emergencies First Aid	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS203R-r. 21	Basic Life Support with BBP Review	Each	25.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS203C-r. 21	Basic Life Support with BBP Challenge	Each	25.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS203-r.2 1	Basic Life Support with BBP	Each	25.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS202R-r. 21	Basic Life Support with AEO Review	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS202C-r. 21	Basic Life Support with AEO Challenge	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS202-r.2 1	Basic Life Support with AEO	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS201R-r. 21	Basic Life Support with First Aid Review	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS201C-r. 21	Basic Life Support with First Aid Challenge	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS201-r.2 1	Basic Life Support with First Aid	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS201-BL- r.21	Basic Life Support with First Aid-BL	Each	28.00
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS120R-r. 21	Pediatric Advanced Life Support Review	Each	20.30
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS120C-r. 21	Pediatric Advanced Life Support Challenge	Each	20.30
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS120-r.2 1	Pediatric Advanced Life Support	Each	20.30
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS110R-r. 21	Advanced Life Support Review	Each	20.30
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS110C-r. 21	Advanced Life Support Challenge	Each	20.30
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS110-r.2 1	Advanced Life Support	Each	20.30



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AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS101R-r. 21	Basic Life Support Review	Each	18.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS101C-r. 21	Basic Life Support Challenge	Each	18.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS101-r.2 1	Basic Life Support	Each	18.90
AP/LTP-Basic Life Support-30% Discount	AP-HSSBLS101-BL- r.21	Basic Life Support-BL	Each	18.90
AP/LTP-Bloodborne Pathogens-30% Discount	ROC-HSSBBP102-OL-r.21	Bloodborne Pathogens for Tattoo Artists	Each	24.50
AP/LTP-Bloodborne Pathogens-30% Discount	AP-HSSBBP101-r.2 1	Bloodborne Pathogens Training	Each	13.30
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA942-OL-r.21	Until Help Arrives	Each	17.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA704-OL-r.21	Adult Child and Baby First Aid/CPR/AED Online-OL	Each	37.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA703-OL-r.21	Child and Baby First Aid/CPR/AED Online-OL	Each	37.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA702-OL-r.21	Adult First Aid/CPR/AED Online-OL	Each	37.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA517-OL	First Aid for Opioid Overdoses Online-OL	Each	20.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA516-BL-r.21	Blended Learning Adult and Pediatric First Aid/CPR/AED Online Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA515-BL-r.21	Blended Learning Pediatric First Aid/CPR/AED Online Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA514-BL-r.21	Blended Learning Adult First Aid/CPR/AED Online Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA513-BL-r.21	Blended Learning Adult and Pediatric CPR/AED Online Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA512-BL-r.21	Blended Learning Pediatric CPR and AED Online Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA511-BL-r.21	Blended Learning Adult CPR/AED Online Session	Each	0.00
	ROC-HSSSFA510-BL			



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AP/LTP-FA/CPR/AED-20 % Discount	-r.21	Blended Learning First Aid Online Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA508-OL	First Aid for Severe Bleeding Online-OL	Each	30.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA506-OL -r.21	First Aid Online-OL	Each	37.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA505-OL -r.21	Adult CPR/AED Online-OL	Each	37.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSSFA504-OL	Anaphylaxis and Epinephrine Auto-Injector Online-OL	Each	35.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSPFA201-OL	Cat and Dog First Aid Online-OL	Each	25.00
AP/LTP-FA/CPR/AED-20 % Discount	ROC-HSSBBP101-OL -r.21	Bloodborne Pathogens Training Online-OL	Each	35.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA942-r.2 1	Adult FA/CPR/AED, Anaphylaxis, Asthma, Quick Relief Medication Admin, HNMBJ, LTB	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA941-r.2 1	Adult & Pediatric First Aid/CPR/AED, Opioid Overdose & Naloxone-Nasal Atomizer	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA940-r.2 1	Adult First Aid/CPR/AED with Opioid Overdose and Naloxone Admin-Nasal Atomizer	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA939-r.2 1	Opioid Overdose and Naloxone Administration-Nasal Atomizer	Each	12.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA938-r.2 1	Adult FA/CPR/AED with Anaphylaxis & Epinephrine Auto Injector	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA936-r.2 1	Adult & Pediatric First Aid/CPR/AED with Anaphylaxis & Epinephrine	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA930-r.2 1	Adult & Pediatric First Aid/CPR/AED, Opioid Overdose & Naloxone-Nasal Spray	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA926-r.2 1	Adult & Pediatric First Aid/CPR/AED with Asthma & Quick-Relief Medication	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA920-r.2 1	Adult First Aid/CPR/AED with Opioid Overdose and Naloxone Admin-Nasal Spray	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA905-r.2 1	Life Threatening Bleeding and Tourniquet Application	Each	12.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA904-r.2 1	Head, Neck, Muscle, Bone and Joint Injuries and Splinting	Each	12.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA903-r.2 1	Asthma and Quick-Relief Medication Administration	Each	12.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA902-r.2 1	Anaphylaxis and Epinephrine Auto-Injector Administration	Each	12.00



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA900-r.2 1	Opioid Overdose and Naloxone Administration-Nasal Spray	Each	12.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA820-r.2 1	First Aid/CPR/AED In-Person Testing Session	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA801-BL-r.21	First Aid/CPR/AED Instructor-BL	Each	37.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA750R	First Aid for Public Safety Personnel (Title 22) Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA750	First Aid for Public Safety Personnel (Title 22)	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA717-r.2 1	Pediatric First Aid/CPR/AED Skills Session	Each	11.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA716-r.2 1	Adult and Pediatric First Aid/CPR/AED Skills Session	Each	11.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA714-r.2 1	Adult First Aid/CPR/AED Skills Session	Each	11.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA713-r.2 1	Adult and Pediatric CPR/AED Skills Session	Each	7.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA711-r.2 1	Adult CPR/AED Skills Session	Each	7.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA710-r.2 1	First Aid Skills Session	Each	7.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA704-OL-r.21	Adult, Child and Baby First Aid/CPR/AED Online-OL for AP	Each	29.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA703-OL-r.21	Child and Baby First Aid/CPR/AED Online-OL	Each	29.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA702-OL-r.21	Adult First Aid/CPR/AED Online-OL	Each	29.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA520-r.2 1	Adult and Infant CPR/AED	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA519-r.2 1	Infant First Aid/CPR/AED	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA517-OL	First Aid for Opioid Overdoses-OL	Each	25.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA516BBP-BL-r.21	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens-BL	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA516-BL-r.21	Adult and Pediatric First Aid/CPR/AED-BL	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA515BBP-BL-r.21	Pediatric First Aid/CPR/AED and Bloodborne Pathogens-BL	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA515-BL-r.21	Pediatric First Aid/CPR/AED-BL	Each	32.00
	AP-HSSSFA514BBP-			



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AP/LTP-FA/CPR/AED-20 % Discount	BL-r.21	Adult First Aid/CPR/AED and Bloodborne Pathogens-BL	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA514-BL-r.21	Adult First Aid/CPR/AED-BL	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA513BBP-BL-r.21	Adult and Pediatric CPR/AED and Bloodborne Pathogens-BL	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA513-BL-r.21	Adult and Pediatric CPR/AED-BL	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA512BBP-BL-r.21	Pediatric CPR/AED and Bloodborne Pathogens-BL	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA512-BL-r.21	Pediatric CPR/AED-BL	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA511BBP-BL-r.21	Adult CPR/AED and Bloodborne Pathogens-BL	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA511-BL-r.21	Adult CPR/AED-BL	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA510BBP-BL-r.21	First Aid and Bloodborne Pathogens-BL	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA510-BL-r.21	First Aid-BL	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA508-OL	First Aid for Severe Bleeding-OL	Each	25.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA506-OL-r.21	First Aid Online Only-OL	Each	29.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA505-OL-r.21	Adult CPR/AED Online-OL	Each	29.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA504-OL	Anaphylaxis and Epinephrine Auto-Injector-OL	Each	29.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA503R-r. 21	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma - Review	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA503C-r. 21	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma - Challenge	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA503-r.2 1	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma	Each	40.00



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA503-BL-r.21	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma-BL	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA468-r.2 1	Adult First Aid/CPR/AED with Bloodborne Pathogens and AEO	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA466-r.2 1	Adult and Pediatric First Aid/CPR/AED with BBP and AEO	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA460R-r. 21	Adult and Pediatric First Aid/CPR/AED with BBP, Epi, Asthma Review	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA460C-r. 21	Adult and Pediatric First Aid/CPR/AED with BBP, Epi, Asthma Challenge	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA460-r.2 1	Adult and Pediatric First Aid/CPR/AED with BBP, Epi, Asthma	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA459R-r. 21	Adult and Pediatric First Aid/CPR Review and Bloodborne Pathogens Training	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA459C-r. 21	Adult and Pediatric First Aid/CPR Challenge and Bloodborne Pathogens Training	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA459-r.2 1	Adult and Pediatric First Aid/CPR and Bloodborne Pathogens Training	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA458-r.2 1	Adult First Aid/CPR/AED and BBP and Asthma and Epi and AEO	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA457R-r. 21	Adult First Aid/CPR with BBP, Asthma, Epi and AEO Review	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA457C-r. 21	Adult First Aid/CPR with BBP, Asthma, Epi and AEO Challenge	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA457-r.2 1	Adult First Aid/CPR with BBP, Asthma, Epi and AEO	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA456R-r. 21	Adult and Pediatric First Aid/CPR/AED with BBP, Asthma, Epi, and AEO Review	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA456C-r. 21	Adult and Pediatric First Aid/CPR/AED with BBP, Asthma, Epi and AEO Challenge	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA456-r.2 1	Adult and Pediatric First Aid/CPR/AED with BBP, Asthma, Epi, and AEO	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA450-r.2 1	Adult First Aid/CPR/AED with Asthma, Epi and AEO	Each	41.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA448R-r. 21	Adult First Aid/CPR/AED and Administering Emergency Oxygen Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA448C-r. 21	Adult First Aid/CPR/AED and Administering Emergency Oxygen Challenge	Each	38.40



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA448-r.2 1	Adult First Aid/CPR/AED and Administering Emergency Oxygen	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA447R-r. 21	Adult First Aid/CPR and Administering Emergency Oxygen Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA447C-r. 21	Adult First Aid/CPR and Administering Emergency Oxygen Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA447-r.2 1	Adult First Aid/CPR and Administering Emergency Oxygen	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA446R-r. 21	Adult and Pediatric First Aid/CPR/AED and Administering Emergency Oxygen Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA446-r.2 1	Adult and Pediatric First Aid/CPR/AED and Administering Emergency Oxygen	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA446-BL-r.21	Adult and Pediatric First Aid/CPR/AED and Administering Emergency Oxygen-BL	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA438R-r. 21	Adult First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA438C-r. 21	Adult First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA438-r.2 1	Adult First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA437R-r. 21	Adult First Aid/CPR with Anaphylaxis and Epinephrine Auto-Injector Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA437C-r. 21	Adult First Aid/CPR with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA437-r.2 1	Adult First Aid/CPR with Anaphylaxis and Epinephrine Auto-Injector	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA436R-r. 21	Adult & Pediatric First Aid/CPR/AED with Anaphylaxis & Epi Auto-Injector Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA436C-r. 21	Adult & Pediatric FA/CPR/AED with Anaphylaxis & Epi Auto-Injector Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA436-r.2 1	Adult & Pediatric First Aid/CPR/AED with Anaphylaxis & Epinephrine Auto-Injector	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA428R-r. 21	Adult First Aid/CPR/AED with Asthma & Quick-Relief Medication Admin Review	Each	38.40



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA428C-r. 21	Adult FA/CPR/AED with Asthma & Quick-Relief Medication Admin Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA428-r.2 1	Adult First Aid/CPR/AED with Asthma & Quick-Relief Medication Administration	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA427R-r. 21	Adult FA/CPR with Asthma & Quick-Relief Medication Administration Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA427C-r. 21	Adult First Aid/CPR with Asthma & Quick-Relief Medication Admin Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA427-r.2 1	Adult First Aid/CPR with Asthma & Quick-Relief Medication Administration	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA426R-r. 21	Adult and Peds FA/CPR/AED with Asthma & Quick-Relief Medication Admin Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA426C-r. 21	Adult and Peds FA/CPR/AED with Asthma & Quick-Relief Medication Admin Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA426-r.2 1	Adult and Pediatric FA/CPR/AED with Asthma & Quick-Relief Medication Admin	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA421R-r. 21	Adult First Aid, CPR with BBP, Anaphylaxis and Epi- Review	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA421C-r. 21	Adult First Aid, CPR with BBP, Anaphylaxis and Epi- Challenge	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA421-r.2 1	Adult First Aid, CPR with BBP, Anaphylaxis and Epi	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA421-BL-r.21	Adult First Aid, CPR with BBP, Anaphylaxis and Epi-BL	Each	40.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA420R-r. 21	Adult and Child First Aid/CPR/AED and Bloodborne Pathogens Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA420C-r. 21	Adult and Child First Aid/CPR/AED and Bloodborne Pathogens Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA420-r.2 1	Adult and Child First Aid/CPR/AED and Bloodborne Pathogens	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA419-r.2 1	Adult and Child First Aid/CPR and Bloodborne Pathogens	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA418R-r. 21	Adult First Aid/CPR/AED and Bloodborne Pathogens Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA418C-r. 21	Adult First Aid/CPR/AED and Bloodborne Pathogens Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA418-r.2 1	Adult First Aid/CPR/AED plus Bloodborne Pathogens	Each	38.40



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA417R-r. 21	Adult First Aid/CPR and Bloodborne Pathogens Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA417C-r. 21	Adult First Aid/CPR and Bloodborne Pathogens Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA417-r.2 1	Adult First Aid/CPR and Bloodborne Pathogens	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA416R-r. 21	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens Review	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA416C-r. 21	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens Challenge	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA416-r.2 1	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA415R-r. 21	Adult and Pediatric First Aid/CPR/AED Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA415C-r. 21	Adult and Pediatric First Aid/CPR/AED Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA415-r.2 1	Adult and Pediatric First Aid/CPR/AED	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA414R-r. 21	Adult CPR/AED, Pediatric CPR and First Aid Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA414C-r. 21	Adult CPR/AED, Pediatric CPR and First Aid Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA414-r.2 1	Adult CPR/AED, Pediatric CPR and First Aid	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA413R-r. 21	Adult and Pediatric First Aid/CPR Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA413C-r. 21	Adult and Pediatric First Aid/CPR Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA413-r.2 1	Adult and Pediatric First Aid/CPR	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA412R-r. 21	Adult and Child First Aid/CPR/AED Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA412C-r. 21	Adult and Child First Aid/CPR/AED Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA412-r.2 1	Adult and Child First Aid/CPR/AED	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA411R-r. 21	Pediatric First Aid/CPR/AED Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA411C-r. 21	Pediatric First Aid/CPR/AED Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA411-r.2 1	Pediatric First Aid/CPR/AED	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA410R-r. 21	Adult CPR/AED, Infant CPR and First Aid Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA410C-r. 21	Adult CPR/AED, Infant CPR and First Aid Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA410-r.2 1	Adult CPR/AED, Infant CPR and First Aid	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA409R-r. 21	Adult CPR/AED, Child CPR and First Aid Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA409C-r. 21	Adult CPR/AED, Child CPR and First Aid Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA409-r.2 1	Adult CPR/AED, Child CPR and First Aid	Each	32.00



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA408R-r. 21	Pediatric First Aid/CPR Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA408C-r. 21	Pediatric First Aid/CPR Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA408-r.2 1	Pediatric First Aid/CPR	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA407R-r. 21	Adult and Infant First Aid/CPR Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA407C-r. 21	Adult and Infant First Aid/CPR Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA407-r.2 1	Adult and Infant First Aid/CPR	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA406R-r. 21	Adult and Child CPR/First Aid Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA406C-r. 21	Adult and Child CPR/First Aid Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA406-r.2 1	Adult and Child CPR/First Aid	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA405R-r. 21	Child First Aid/CPR/AED Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA405C-r. 21	Child First Aid/CPR/AED Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA405-r.2 1	Child First Aid/CPR/AED	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA404R-r. 21	Adult First Aid/CPR/AED Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA404C-r. 21	Adult First Aid/CPR/AED Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA404-r.2 1	Adult First Aid/CPR/AED	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA403R-r. 21	Infant First Aid/CPR Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA403C-r. 21	Infant First Aid/CPR Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA403-r.2 1	Infant First Aid/CPR	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA402R-r. 21	Child First Aid/CPR Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA402C-r. 21	Child First Aid/CPR Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA402-r.2 1	Child First Aid/CPR	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA401R-r. 21	Adult First Aid/CPR Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA401C-r. 21	Adult First Aid/CPR Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA401-r.2 1	Adult First Aid/CPR	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA32-r.21	Adult & Pediatric First Aid/CPR/AED with Head, Neck, MBI & Splinting	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA31-r.21	Adult & Pediatric First Aid/CPR/AED with Life Threatening Bleeding & Tourniquet	Each	38.40
		Adult and Pediatric CPR/AED with Asthma & Anaphylaxis/Epinephr		



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA304-r.2 1	ine Auto-Injector	Each	33.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA303R-r. 21	Adult and Pediatric CPR/AED Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA303C-r. 21	Adult and Pediatric CPR/AED Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA303-r.2 1	Adult and Pediatric CPR/AED	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA302R-r. 21	Adult CPR/AED and Pediatric CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA302C-r. 21	Adult CPR/AED with Pediatric CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA302-r.2 1	Adult CPR/AED with Pediatric CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA301R-r. 21	Adult and Pediatric CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA301C-r. 21	Adult and Pediatric CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA301-r.2 1	Adult and Pediatric CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA221-r.2 1	Adult and Child First Aid/CPR/AED with Anaphylaxis/Epi Auto-Injector	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA22-r.21	Adult First Aid/CPR/AED with Head, Neck, MBI & Splinting	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA213-r.2 1	Pediatric CPR with Bloodborne Pathogens	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA21-r.21	Adult First Aid/CPR/AED with Life Threatening Bleeding & Tourniquet Application	Each	38.40
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA208R-r. 21	Adult and Child CPR/AED Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA208C-r. 21	Adult and Child CPR/AED Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA208-r.2 1	Adult and Child CPR/AED	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA207R-r. 21	Pediatric CPR/AED Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA207C-r. 21	Pediatric CPR/AED Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA207-r.2 1	Pediatric CPR/AED	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA206R-r. 21	Adult CPR/AED and Infant CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA206C-r. 21	Adult CPR/AED and Infant CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA206-r.2 1	Adult CPR/AED and Infant CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA205R-r. 21	Adult CPR/AED and Child CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA205C-r. 21	Adult CPR/AED and Child CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA205-r.2 1	Adult CPR/AED and Child CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA204R-r. 21	Adult and Child AED Review	Each	17.60



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA204C-r. 21	Adult and Child AED Challenge	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA204-r.2 1	Adult and Child AED	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA203R-r. 21	Pediatric CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA203C-r. 21	Pediatric CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA203-r.2 1	Pediatric CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA202R-r. 21	Adult and Infant CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA202C-r. 21	Adult and Infant CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA202-r.2 1	Adult and Infant CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA201R-r. 21	Adult and Child CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA201C-r. 21	Adult and Child CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA201-r.2 1	Adult and Child CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA157R-r. 21	Adult CPR/AED with BBP, Asthma, Epi and AEO Review	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA157C-r. 21	Adult CPR/AED with BBP, Asthma, Epi and AEO Challenge	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA157-r.2 1	Adult CPR/AED with BBP, Asthma, Epi and AEO	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA152R-r. 21	Adult CPR with BBP, Asthma, Epi and AEO Review	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA152C-r. 21	Adult CPR with BBP, Asthma, Epi and AEO Challenge	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA152-r.2 1	Adult CPR with BBP, Asthma, Epi and AEO	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA151R-r. 21	First Aid and BBP and Asthma and Epi and AEO Review	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA151C-r. 21	First Aid and BBP and Asthma and Epi and AEO Challenge	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA151-r.2 1	First Aid and BBP and Asthma and Epi and AEO	Each	35.20
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA147R-r. 21	Adult CPR/AED and Administering Emergency Oxygen Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA147C-r. 21	Adult CPR/AED and Administering Emergency Oxygen Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA147-r.2 1	Adult CPR/AED and Administering Emergency Oxygen	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA137R-r. 21	Adult CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA137C-r. 21	Adult CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA137-r.2 1	Adult CPR/AED with Anaphylaxis and Epinephrine Auto-Injector	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA132R-r. 21	Adult CPR with Anaphylaxis and Epinephrine Auto-Injector Review	Each	32.00



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA132C-r. 21	Adult CPR with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA132-r.2 1	Adult CPR with Anaphylaxis and Epinephrine Auto-Injector	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA131R-r. 21	First Aid with Anaphylaxis and Epinephrine Auto-Injector Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA131C-r. 21	First Aid with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA131-r.2 1	First Aid with Anaphylaxis and Epinephrine Auto-Injector	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA127R-r. 21	Adult CPR/AED and Asthma Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA127C-r. 21	Adult CPR/AED and Asthma Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA127-r.2 1	Adult CPR/AED and Asthma	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA122R-r. 21	Adult CPR and Asthma Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA122C-r. 21	Adult CPR and Asthma Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA122-r.2 1	Adult CPR and Asthma	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA121R-r. 21	First Aid and Asthma Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA121C-r. 21	First Aid and Asthma Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA121-r.2 1	First Aid and Asthma	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA117R-r. 21	Adult CPR/AED and Bloodborne Pathogens Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA117C-r. 21	Adult CPR/AED and Bloodborne Pathogens Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA117-r.2 1	Adult CPR/AED and Bloodborne Pathogens	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA112R-r. 21	Adult CPR and Bloodborne Pathogens Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA112C-r. 21	Adult CPR and Bloodborne Pathogens Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA112-r.2 1	Adult CPR and Bloodborne Pathogens	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA111R-r. 21	First Aid and Bloodborne Pathogens Review	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA111C-r. 21	First Aid and Bloodborne Pathogens Challenge	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA111-r.2 1	First Aid and Bloodborne Pathogens	Each	32.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA108R-r. 21	Child CPR/AED Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA108C-r. 21	Child CPR/AED Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA108-r.2 1	Child CPR/AED	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA107R-r. 21	Adult CPR/AED Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA107C-r. 21	Adult CPR/AED Challenge	Each	25.60



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AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA107-r.2 1	Adult CPR/AED	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA106R-r. 21	Child AED Review	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA106C-r. 21	Child AED Challenge	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA106-r.2 1	Child AED	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA105R-r. 21	Adult AED Review	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA105C-r. 21	Adult AED Challenge	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA105-r.2 1	Adult AED	Each	17.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA104R-r. 21	Infant CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA104C-r. 21	Infant CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA104-r.2 1	Infant CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA103R-r. 21	Child CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA103C-r. 21	Child CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA103-r.2 1	Child CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA102R-r. 21	Adult CPR Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA102C-r. 21	Adult CPR Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA102-r.2 1	Adult CPR	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA101R-r. 21	First Aid Review	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA101C-r. 21	First Aid Challenge	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSSFA101-r.2 1	First Aid	Each	25.60
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSPFA201-OL	Cat and Dog First Aid-OL	Each	21.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSCPR701	Hands-Only CPR Presenter Training	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSCPR101	Hands-Only CPR	Each	0.00
AP/LTP-FA/CPR/AED-20 % Discount	AP-HSSBBP101-OL-r.21	Bloodborne Pathogens-OL	Each	29.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	ROC-HSSPRO101-OL-r.24	Blended Learning CPR/AED for Professional Rescuers Online Session	Each	0.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO801-BL-r.24	CPR/AED for Professional Rescuers Instructor-BL	Each	36.00
AP/LTP-CPR/AED for the Prof		CPR/AED for Professional Rescuers with First Aid and BBP		



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Rescuer-20% Discount	AP-HSSPRO403R-r. 24	Recertification	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO403R-BL-r.24	CPR/AED for Professional Rescuers with First Aid and BBP Recertification-BL	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO403C-r. 24	CPR/AED for Professional Rescuers with First Aid and BBP Challenge	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO403-r.2 4	CPR/AED for Professional Rescuers with First Aid and BBP	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO403-BL-r.24	CPR/AED for Professional Rescuers with First Aid and BBP-BL	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO402R-r. 24	CPR/AED for Professional Rescuers with First Aid, BBP and AEO Recertification	Each	37.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO402R-BL-r.24	CPR/AED for Professional Rescuers with First Aid, BBP and AEO Recertification-BL	Each	37.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO402C-r. 24	CPR/AED for Professional Rescuers with First Aid, BBP and AEO Challenge	Each	37.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO402-r.2 4	CPR/AED for Professional Rescuers with First Aid, BBP and AEO	Each	37.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO402-BL-r.24	CPR/AED for Professional Rescuers with First Aid, BBP and AEO-BL	Each	37.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO401R-r. 24	CPR/AED for Professional Rescuers with First Aid Recertification	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO401R-BL-r.24	CPR/AED for Professional Rescuers with First Aid Recertification-BL	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO401C-r. 24	CPR/AED for Professional Rescuers with First Aid Challenge	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO401-r.2 4	CPR/AED for Professional Rescuers with First Aid	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO401-BL-r.24	CPR/AED for Professional Rescuers with First Aid-BL	Each	32.00
AP/LTP-CPR/AED for the Prof		CPR/AED for Professional Rescuers with RTE Bundle		



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Rescuer-20% Discount	AP-HSSPRO301R-r. 24	Recertification	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO301R-BL -r.24	CPR/AED for Professional Rescuers with RTE Bundle Recertification-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO301C-r. 24	CPR/AED for Professional Rescuers with RTE Bundle Challenge	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO301-r.2 4	CPR/AED for Professional Rescuers with Responding to Emergencies Bundle	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO301-BL- r.24	CPR/AED for Professional Rescuers with RTE Bundle-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO203R-r. 24	CPR/AED for Professional Rescuers with RTE, BBP, Epi and Asthma Recertification	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO203R-BL -r.24	CPR/AED for Professional Rescuers with RTE, BBP, Epi, Asthma Recertification-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO203C-r. 24	CPR/AED for Professional Rescuers with RTE, BBP, Epi and Asthma Challenge	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO203-r.2 4	CPR/AED for Professional Rescuers with RTE, BBP, Epi and Asthma	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO203-BL- r.24	CPR/AED for Professional Rescuers with RTE, BBP, Epi, and Asthma-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO202R-r. 24	CPR/AED for Professional Rescuers with AEO Recertification	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO202R-BL -r.24	CPR/AED for Professional Rescuers with AEO Recertification-BL	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO202C-r. 24	CPR/AED for Professional Rescuers with Administering Emergency Oxygen Challenge	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO202-r.2 4	CPR/AED for Professional Rescuers with Administering Emergency Oxygen	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO202-BL- r.24	CPR/AED for Professional Rescuers with AEO-BL	Each	32.00
AP/LTP-CPR/AED for the Prof		CPR/AED for Professional Rescuers with RTE First Aid		



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Rescuer-20% Discount	AP-HSSPRO201R-r. 24	Recertification	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO201R-BL-r.24	CPR/AED for Professional Rescuers with RTE First Aid Recertification-BL	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO201C-r. 24	CPR/AED for Professional Rescuers with RTE First Aid Challenge	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO201-r.2 4	CPR/AED for Professional Rescuers with Responding to Emergencies First Aid	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO201-BL-r.24	CPR/AED for Professional Rescuers with Responding to Emergencies First Aid-BL	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO112R-r. 24	CPR/AED for Professional Rescuers with BBP, Asthma and Epi Recertification	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO112R-BL-r.24	CPR/AED for Professional Rescuers with BBP, Asthma and Epi Recertification-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO112C-r. 24	CPR/AED for Professional Rescuers with BBP, Asthma and Epi Challenge	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO112-r.2 4	CPR/AED for Professional Rescuers with BBP, Asthma and Epi	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO112-BL-r.24	CPR/AED for Professional Rescuers with BBP, Asthma and Epi-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO111R-r. 24	CPR/AED for Professional Rescuers and Bloodborne Pathogens Recertification	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO111R-BL-r.24	CPR/AED for Professional Rescuers with BBP Recertification-BL	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO111C-r. 24	CPR/AED for Professional Rescuers and Bloodborne Pathogens Challenge	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO111-r.2 4	CPR/AED for Professional Rescuers and Bloodborne Pathogens	Each	32.00
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO111-BL-r.24	CPR/AED for Professional Rescuers with BBP-BL	Each	32.00
AP/LTP-CPR/AED for the Prof		CPR/AED for Professional Rescuers with AEO and First Aid		



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Rescuer-20% Discount	AP-HSSPRO110R-r. 24	Recertification	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO110R-BL-r.24	CPR/AED for Professional Rescuers with AEO & First Aid Recertification-BL	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO110C-r. 24	CPR/AED for Professional Rescuers with AEO and First Aid Challenge	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO110-r.2 4	CPR/AED for Professional Rescuers with AEO and First Aid	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO110-BL-r.24	CPR/AED for Professional Rescuers with AEO & First Aid-BL	Each	33.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO109R-r. 24	CPR/AED for Professional Rescuers with AEO, BBP, Asthma and Epi Recertification	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO109R-BL-r.24	CPR/AED for Professional Rescuers with BBP, AEO, Asthma & Epi Recertification-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO109C-r. 24	CPR/AED for Professional Rescuers with AEO, BBP, Asthma and Epi Challenge	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO109-r.2 4	CPR/AED for Professional Rescuers with AEO, BBP, Asthma and Epi	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO109-BL-r.24	CPR/AED for Professional Rescuers with BBP, AEO, Asthma and Epi-BL	Each	36.80
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO101R-r. 24	CPR/AED for Professional Rescuers Recertification	Each	29.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO101C-r. 24	CPR/AED for Professional Rescuers Challenge	Each	29.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO101-r.2 4	CPR/AED for Professional Rescuers	Each	29.60
AP/LTP-CPR/AED for the Prof Rescuer-20% Discount	AP-HSSPRO101-BL-r.24	CPR/AED for Professional Rescuers-BL	Each	29.60
AP/LTP-Administering Emergency Oxygen-20% Discount	AP-HSSPRO102-r.2 4	Administering Emergency Oxygen	Each	15.20



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Resource Guide

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WELCOME

Thank you for choosing to be a Training Provider for the American Red Cross. As a Red Cross Training Provider, your organization joins a long tradition of providing life-saving education and training throughout the United States dating back to 1909.

Purpose of the Resource Guide

This American Red Cross Training Provider Resource Guide provides the basic information needed to serve as an American Red Cross Training Provider. It also establishes policies relating to the delivery of training services to an independent contractor of the American Red Cross that are binding upon your organization and made part of your Licensed Training Provider Agreement with the American Red Cross.

Your organization and any instructor for your organization who is authorized to conduct Red Cross-approved courses — whether that is an employee, volunteer, or independent contractor — must strictly comply with this Guide and the Licensed Training Provider (LTP) Agreement. Your organization is responsible for the quality of training conducted by any instructor (as defined by the LTP Agreement). Your organization is also responsible for that individual's acts and omissions in connection with that training. If your organization, or any of your instructors, violates any requirement of this Guide, the Red Cross retains sole discretion to take whatever action toward your organization or its instructors that it deems appropriate. This may include but is not limited to temporary suspension of your right to conduct courses and upload course records into Red Cross learning management system; temporary suspension of instructors; termination of an instructor's right to deliver training, or termination of your organization's LTP Agreement.

Licensed Training Providers

Licensed Training Providers ("LTP" or "Training Provider") are companies, organizations, or unincorporated sole proprietors licensed by the Red Cross to independently use Red Cross training materials, in the instruction of Red Cross training courses, based on an LTP Agreement with Red Cross. A Training Provider may choose to:

- Teach Red Cross courses "internally" to individuals within the LTP's company or organization.
- Teach Red Cross courses "externally" to outside companies, organizations, or individuals, either exclusively or in addition to internal training.

ABOUT THE RED CROSS

Proceeds from Red Cross training support the lifesaving, charitable mission of the Red Cross — including disaster relief, blood collection and service to the Armed Forces.

Global Red Cross and Red Crescent Network

The Global Red Cross and Red Crescent Network is the largest humanitarian network in the world, with a presence in almost every country. The global network is unified and guided by seven Fundamental Principles.

Humanity

The Global Red Cross and Red Crescent Network, born of a desire to bring assistance without discrimination to the wounded on the battlefield, endeavors — in its international and national capacity — to prevent and alleviate human suffering wherever it may be found. Its purpose is to protect life and health and to ensure respect for the human being. It promotes mutual understanding, friendship, cooperation, and lasting peace amongst all peoples.

Impartiality

It makes no discrimination as to nationality, race, religious beliefs, class, or political opinions. It endeavors to relieve the suffering of individuals, being guided solely by their needs, and to give priority to the most urgent cases of distress.

Neutrality

In order to continue to enjoy the confidence of all, the Network may not take sides in hostilities or engage at any time in controversies of a political, racial, religious, or ideological nature.

Independence

The Network is independent. The National Societies, while auxiliaries in the humanitarian services of their governments and subject to the laws of their respective countries, must always maintain their autonomy so that they may be able at all times to act in accordance with the principles of the Movement.

Voluntary Service

It is a voluntary relief movement not prompted in any manner by desire for gain.

Unity

There can be only one Red Cross or Red Crescent Society in any one country. It must be open to all. It must carry on its humanitarian work throughout its territory.

Universality

The Global Red Cross and Red Crescent Network, in which all Societies have equal status and share equal responsibilities and duties in helping each other, is worldwide.

Mission

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

Vision Statement

The American Red Cross, through its network of volunteers, donors, and partners, is always there in times of need. We aspire to turn compassion into action so that:

- All people affected by disaster across the country and around the world receive care, shelter, and hope;
- Our communities are ready and prepared for disasters;
- Everyone in our country has access to safe, lifesaving blood and blood products;
- All members of our armed services and their families find support and comfort whenever needed;
- In an emergency, there are always trained individuals nearby, ready to use their Red Cross skills to save lives.

History

Clara Barton and a circle of her acquaintances founded the American Red Cross in Washington, D.C., on May 21, 1881. Barton first heard of the Swiss-inspired global Red Cross network while visiting Europe following the Civil War. Returning home, she campaigned for an American Red Cross and for ratification of the Geneva Convention protecting the war-injured, which the United States ratified in 1882.

The American Red Cross Today

Today, the supporters, volunteers and employees of the American Red Cross provide compassionate care in five critical areas:

- People affected by disasters in America.
- Support for members of the military, their families and veterans.
- Blood collection, processing and distribution.
- Health and safety education and training services.
- International relief and development. For more information, visit [redcross.org](https://www.redcross.org).

CONDUCTING RED CROSS TRAINING PROGRAMS

Maintaining Training Standards

Quality, consistency and standardized delivery of courses are the highest priorities of the American Red Cross. Red Cross courses are designed with standardized instructor outlines and lesson plans based on well-defined objectives to provide an optimal learning experience for a variety of participants. Many courses are designed to meet workplace certification and training requirements of different occupational settings, such as day-care workers, workplace response teams, lifeguards, swim instructors, healthcare providers and other professional responders. Both the course participants and organizations that hire individuals with Red Cross certifications expect and depend on quality training.

To meet the objectives of the courses and ensure standardized delivery, all instructors must strictly follow the course outlines and lesson plans included in the manual. Omitting content or skills is prohibited. Adaptation of the course outline is allowed when those sections are not built off of previously covered teaching skills or content. Examples where adaptation may be necessary include facility availability; specific instructor-to-participant ratios; equipment-to-participant ratios and the physical constraints or needs of a participant. Adaptation based on participant physical constraints or participant needs must follow the guidance in the *Inclusion Resource Guide* found on the Red Cross Learning Center. Adapting the training does not mean that instructors or instructor trainers can add to, delete or change content or the requirements for certification. Adding, deleting or changing content or the requirements for certification will result in corrective action.

Training Provider Course and Price List

The *Training Provider Course and Price List* contains the courses available to Training Providers. This list of Product Packages includes course combinations and bundles for Training Providers and their students. When executing the LTP Agreement, each Training Provider selects the Product Package(s) with the courses they want to make available to their instructors.

The Red Cross publishes an annual price list that may include modest price adjustments, rather than larger increases that would more significantly impact our Training Providers.

The annual *Training Provider Course and Price List* can be found in the Red Cross Learning Center under Resources>Administrative Information. Advance notice of price changes is provided in accordance with the terms of the LTP Agreement.

To add Red Cross training courses to your *LTP Agreement*, contact your sales representative.

Red Cross Training Programs

The Red Cross offers a broad range of training programs for both public and professional responders in the areas of First Aid, CPR/AED, swimming and water safety, and caregiving.

An Instructor Bulletin and key information on instructor certification requirements and course options, can be found on each program page of the Red Cross Learning Center (www.redcrosslearningcenter.org) in the Course Materials page under the 'Classes' section.

Your *LTP Agreement* details the training program or programs that your organization is licensed to teach using Red Cross-certified instructors in good standing.

First Aid/CPR/AED

The purpose of the courses in the First Aid/CPR/AED program is to help participants recognize and respond appropriately to cardiac, breathing, and first aid emergencies; and to know how to care for a suddenly injured or ill person until more advanced medical personnel arrive and take over.

The First Aid/CPR/AED program is available in multiple formats: classroom (instructor-led), blended learning, virtual and online. The appropriate level of training is decided by the organization.

The program offers the flexibility of selecting First Aid, CPR and AED courses for adults, children and infants depending upon your training needs, with a variety of course options and delivery formats.

Spanish versions of the instructor-led program are available.

These supplemental training modules and Skill Boosts can be added for additional training and certification:

- Bloodborne Pathogens Training
- Skill Boost: Asthma and Quick-Relief Medication Administration
- Skill Boost: Anaphylaxis and Epinephrine Auto-Injector Administration
- Skill Boost: Opioid Overdose and Naloxone Administration
- Skill Boost: Life-Threatening Bleeding and Tourniquet Application*
- Skill Boost: Head, Neck, Muscle, Bone, Joint Injuries and Splinting*

* Additional instructor training and certification beyond First Aid/CPR/AED Instructor required to teach this Skill Boost. See Instructor Lifecycle> Bridging Resources in the Red Cross Learning Center for additional resources. Additional Skill Boosts may be offered from time to time.

Responding to Emergencies: Comprehensive First Aid/CPR/AED

Responding to Emergencies (RTE) is an extended, comprehensive First Aid and CPR/AED program designed primarily for high schools and colleges that require a curriculum that can be taught over the course of a semester and adapted to a variety of course outlines. The program is available in an instructor-led format and features classroom lectures, videos, simulated emergency situations, discussion, and hands-on skills practice.

Wilderness and Remote First Aid

The Wilderness and Remote First Aid program is designed to teach how to use first aid skills to help in emergency situations where help is delayed. The Wilderness and Remote First Aid program emphasizes experiential learning and major portions of the course are meant to be taught in outdoor settings. It is appropriate for youth-serving organizations as well as adults who participate in outdoor recreational activities or who work in remote settings where emergency medical services (EMS) response is more than one hour away.

Basic Life Support

The purpose of the Basic Life Support (BLS) program is to ensure that healthcare providers have the knowledge and skills necessary to respond to breathing and cardiac emergencies. The course emphasizes active, hands-on learning and uses scenario activities to help participants learn how to provide CPR, use an AED, and relieve an obstructed airway for adult, child, and infant patients. The Basic Life Support program is available in multiple formats: classroom, instructor-led, blended learning, and virtual.

Advanced Life Support

The American Red Cross Advanced Life Support (ALS) course provides participants with the knowledge and skills they need to assess, recognize, and care for patients who are experiencing a cardiovascular, cerebrovascular, or respiratory emergency. The course emphasizes providing high-quality patient care by integrating psychomotor skills, rhythm interpretation, electrical interventions and pharmacologic knowledge with critical thinking and problem solving to achieve the best possible patient outcomes. The Advanced Life Support program is available in two formats: classroom (instructor-led) and blended learning, featuring adaptive learning functionality.

Pediatric Advanced Life Support

The American Red Cross Pediatric Advanced Life Support (PALS) course provides participants with the knowledge and skills they need to assess, recognize, and care for pediatric patients who are experiencing a respiratory emergency, shock, or a cardiac emergency. The course emphasizes providing high-quality patient care by integrating psychomotor skills, rhythm interpretation, electrical interventions, and pharmacologic knowledge with critical thinking and problem solving to achieve the best possible patient outcomes. The Pediatric Advanced Life Support program is available in two formats: classroom (instructor-led) and blended learning, featuring adaptive learning functionality.

CPR/AED for Professional Rescuers

The CPR/AED for Professional Rescuers (CPRO) program trains individuals with a duty to act including lifeguards and other aquatic facility personnel to respond to breathing and cardiac emergencies in adults, children, and infants until more advanced medical personnel take over. The CPR/AED for Professional Rescuers program is available in two formats: classroom (instructor-led) and blended learning, featuring adaptive learning functionality.

Emergency Medical Response

The purpose of the American Red Cross Emergency Medical Response program is to train participants in the knowledge and skills of an emergency medical responder (EMR) to help sustain life, reduce pain and minimize the consequences of injury or sudden illness until more advanced medical personnel take over. Ideal for corporate emergency response teams, law enforcement, security officers or students wishing to begin a career in public safety or healthcare upon graduation. This instructor-led course is designed to meet or exceed National Emergency Medical Services Education Standards Emergency Medical Responder Instructional Guidelines.

Title 22 – California First Aid for Public Safety Personnel

In accordance with the requirements of Title 22 of the California Code of Regulations, the purpose of the First Aid for Public Safety Personnel (FAPSP) course is to train lifeguards, fire fighters, and peace officers in the knowledge and skills necessary to help sustain life, reduce pain and minimize the consequences of injury or illness until more advanced medical help arrive.

Lifeguarding

The purpose of the Lifeguarding program is to train lifeguards to act with speed and confidence in emergency situations both in and out of the water. Topics include water rescue skills, surveillance and recognition, first aid, breathing and cardiac emergencies, CPR, AED, and more.

Courses within the Lifeguarding Program include:

- Lifeguarding (for facilities with pool depths including 7 feet or more)
- Shallow Water Lifeguarding (for facilities with pool depths up to 5 feet, up to 6 feet, or up to 7 feet)
- Aquatic Attraction Lifeguarding (for facilities with aquatic attractions and pool depths less than or equal to 3 feet).

Lifeguarding courses are available in both classroom (instructor-led) and blended learning delivery types.

These supplemental training modules and Skill Boosts can be added to Lifeguarding courses to provide additional training and certification:

- Waterfront Skills
- Waterpark Skills
- Administering Emergency Oxygen*
- Skill Boosts (see First Aid/CPR/AED for additional details) *

* Additional instructor training beyond Lifeguarding Instructor is required to teach this Skill Boost. See the course materials page on the Red Cross Learning Center for additional details.

Swimming and Water Safety

The Swimming and Water Safety program teaches people of different ages and abilities how to be safe in, on or around the water and how to swim. The program covers the knowledge and skills needed for aquatic skill development in a logical progression. As participants develop these skills, they become safer and better swimmers.

The Swimming and Water Safety program includes basic level courses and presentations (e.g., Learn-to-Swim) and instructor courses including Water Safety Instructor™ and Basic Swim Instructor. The Swimming and Water Safety program is available in multiple formats: classroom (instructor-led), blended learning, and online. Delivery format varies by course.

Safety Training for Swim Coaches

The American Red Cross Safety Training for Swim Coaches program was developed in association with USA Swimming to teach those involved in competitive swimming, including coaches, officials, athletic trainers and aquatic exercise trainers. The Safety Training for Swim Coaches program is available in two formats: blended learning and online (for coaches who have current American Red Cross Lifeguarding/First Aid/CPR/AED or Shallow Water Lifeguarding First Aid/CPR/AED certification).

Longfellow's WHALE Tales

The American Red Cross created Longfellow's WHALE Tales to help teachers and youth leaders teach children about safe behavior in, on, and around the water. WHALE is an acronym for Water Habits Are Learned Early. The materials in the Longfellow's WHALE Tales K–6 Educational Packet are designed to give children an awareness of being safe around the water and to promote healthful aquatic recreation. These leader-led program materials are available on the Red Cross Learning Center (for instructors) and on redcross.org/whale-tales for individuals without access to the Learning Center.

Babysitter's Training

The purpose of the Babysitter's Training program is to provide the knowledge and skills necessary to safely and responsibly give care for children and infants. This course — designed for youth ages 11 to 15 — helps participants to develop leadership skills; learn how to develop a babysitting business, keep themselves and others safe and help children behave; and learn about basic childcare and basic first aid.

The Babysitter's Training program is available in two formats: classroom (instructor-led) and online.

RESOURCES FOR RED CROSS TRAINING PROVIDERS

Live demonstrations and overview sessions are regularly scheduled and hosted by the Implementation Team. To attend a session, contact your sales representative for registration instructions.

The Red Cross Learning Center (RCLC)

The Red Cross Learning Center (www.redcrosslearningcenter.org) supports the American Red Cross Training Services programs with the functionality to administer, track, report, and deliver training as well as maintain certification data. It is the learning management system (LMS) of the Red Cross and houses content used by students, instructors and third-party administrative provider contacts. Users will be able to access different resources and functionality based on their profile and roles (student, instructor, contract administrator).

Use the “Forgot Password” link on the Login page to reset or create a new password. Also see [Logging In for the First Time](#). Once logged in, launch the [Partner Portal Overview](#) or the [Instructor Portal Overview](#) for a brief orientation to the Learning Center.

RCLC Access for Students, Instructors or Administrators:

Students (non-instructors) taking online-only or blended learning courses will use the Red Cross Learning Center—Student Portal to:

- Access and launch online courses.
- Access relevant digital course materials.
- View their certifications.
- Link to the Red Cross store to purchase course materials and supplies.
- Learn more about the science behind the course content.
- Learn about other opportunities such as becoming an instructor.
- Get help from the Training Support Center.

The Instructor Portal can be used to:

- Manage classes you are teaching.
- View and print student certificates for all classes reported.
- Access the Red Cross store to purchase materials and supplies.
- Access instructor resources and course materials, including instructor manuals, videos and course presentations.
- Participate in the Forum to network with other instructors.
- Read the latest news from Red Cross.
- Chat or submit a case to the Training Support Center.

The Partner Portal includes everything that the Instructor Portal has, plus the ability to:

- Set up, manage and report classes on behalf of affiliated instructors.
- Manage instructors.
- View and print lists of all students certified through the provider organization.
- Post and list classes to the public on the Red Cross website (RCO).

- Report summary numbers for Centennial Campaign (for participating organizations).
- Register as a Learn-To-Swim facility.
- Read the latest news from Red Cross.
- Chat or submit a case to the Training Support Center

If you or your instructors do not have the correct level of access, please contact the Training Support Center via chat, email or dial 1-800-RED-CROSS.

Reporting and Setting Up Classes

There are a few ways to set up and report classes. Log in and access through the red buttons that appear on the right side of the homepage. Instructors will see Course Record Entry and Request Blended Class. Administrators will additionally see Request Online Class and List Class on RCO.

Processing Instructor Led Classes

To process an Instructor-Led course that has already been completed and taught in-person, or to report the completion of a blended learning in-person session by a student who took an online session, use the option for [Course Record Entry](#).

COURSE RECORD ENTRY

REQUEST BLENDED CLASS

REQUEST ONLINE CLASS

LIST CLASS ON RCO

Setting Up and Delivering Blended Learning Courses

There are several ways to deliver Blended Learning courses.

- [Request Online Class](#): Account administrators receive a registration link after they set up the online portion of a course. Only students with access to the link will be able to register for the online portion. Administrations must determine how many seats are needed for the online portion at the time of set up and it must be set up prior to conducting the in-person skill session. The Administrator is able to see student completion status. Students must complete the online portion prior to the in-person skill session. After completing the in-person skill session, instructors or administrators report via course record entry.
- [Request Blended Class](#): In this method, set a specific number of online access vouchers. The learners will need to complete the online training by a set date and attend a skills session that is set up in advance in the Red Cross Learning Center. The Instructor will be able to see student's online completion and progress. Once the class is complete, instructors and administrators must report student evaluations and close the class for students to receive certificates. If a student does not attend the skill session, they will need to be re-enrolled in a new class. Note: The student's progress will reset if they enroll in a new blended learning class.

Instructor & Instructor Trainer Updates, Recertification and Bridging

To view current instructor credentials, login to the Red Cross Learning Center and navigate to the “My Certification” tab in the top menu. To ensure all requirements for Recertification and Program Updates are met, navigate to the “Instructor Lifecycle” tab.

Instructor and IT bridging are expedited instructor and IT certification options that recognize an individual’s past certification and experience – either with the Red Cross or other national training organizations. Bridging allows for Red Cross certification without the need to attend a full instructor course. Most instructor and IT bridge courses are online and are free to eligible instructor or IT candidates.

Individuals who qualify for and complete an instructor or IT bridge will be granted the same instructor or IT certification as an individual who completed the full instructor course for the program. For additional information on bridging, including eligibility requirements, go to the “Instructor Lifecycle” tab and select “Bridging to Become an Instructor.”

eNewsletters

The *iConnection* newsletter is a monthly email sent to Red Cross instructors and instructor trainers to help them deliver Red Cross training programs. *iConnection* articles cover program updates and enhancements, answers to frequently asked questions related to content within Red Cross programs, and information on enhancements to instructor tools and resources.

To receive the *iConnection* newsletter, instructors and instructor trainers are required to maintain a current profile and email address in the Red Cross Learning Center.

We offer two additional monthly eNewsletters for customers:

- The Scan: Sent to all Red Cross aquatics customers who opt into receiving information from the Red Cross. This eNewsletter covers Lifeguarding and Learn-to-Swim programs as well features about lifesaving heroics, products to be used poolside and opportunities/events outside of a pool environment. To sign up, click [here](#).
- News & Resources: Sent to workplace and healthcare customers who opt in to receiving information from the Red Cross. This eNewsletter covers updates to course information for First Aid/CPR/AED and BLS/ALS/PALS, among other programs. It also features lifesaving heroics, a product-of-the-month, and events relevant to these customers such as trade shows. To sign up, click [here](#).

Training Support Center

The Training Support Center (TSC) is available to assist Training Providers with program inquiries, course record entry, billing inquiries, and other support functions for administrators, instructors, and instructor trainers. TSC representatives are available through the “Click to Chat” or “Create a Support Case” functionality on the Red Cross Learning Center (www.redcrosslearningcenter.org) “Questions” page, by e-mail at support@redcrosstraining.org, or by phone at 1-800-RED-CROSS.

The hours of operation for the TSC are:

Monday—Friday from 8:30 a.m. to 9 p.m. ET and Saturday from 8:30 a.m. to 5 p.m. ET

For a more in-depth overview and to ask questions live with our Onboarding Team, join one of the FREE orientations. Find a list of upcoming sessions and register on the homepage of RCLC in the Quick Actions & Links section.

Red Cross Store

The Red Cross Store is an online store offering a variety of training supplies and products, including:

- Training program materials such as instructor and participant manuals, textbooks, and DVDs.
- Training supplies including CPR manikins, AED training devices, breathing barriers and pocket masks.

For more information, visit the Red Cross Store at www.redcross.org/store or link to it from the Red Cross Learning Center at www.redcrosslearningcenter.org.

INSTRUCTORS AND INSTRUCTOR TRAINERS

Instructor Certification

Certification occurs when a candidate successfully completes the instructor course or the instructor bridge course (if qualified) and is issued an instructor certification indicating that all requirements have been met on that date.

Before an instructor can teach and gain access to the Red Cross Learning Center—Instructor Portal, s/he must be affiliated with a Training Provider. Once certified, an instructor may provide training based upon the affiliation with the Training Provider and the Training Provider’s agreement with the Red Cross.

Instructor Courses

Red Cross instructor courses are in a blended learning format featuring an online introduction to the instructor course and an in-person portion. Instructor courses train individuals to be able to teach the course(s) within a specific program. The online portion typically includes a review of the Red Cross mission and services, an overview of the training program and materials, and an introduction to the tools and resources available to instructors. Candidates must complete the online introduction before attending the first session of the in-person instructor course.

The in-person portion is led by a certified Red Cross Instructor Trainer (IT) in the specific program area. It

includes a pre-course skills assessment, a review of the training program and materials, and features one or more practice-teaching assignments. This allows instructor candidates the opportunity to practice the sections they will be teaching.

Individuals who successfully complete the instructor course will be granted a Red Cross Instructor certification permitting them to teach the course or courses within the training program area for a specific period of time, which is usually two years. Newly certified instructors must affiliate with a Training Provider in order to teach Red Cross courses and submit training records.

The specific prerequisites and details for instructor courses vary by training program. For information on instructor courses, visit the Red Cross Learning Center at www.redcrosslearningcenter.org (no login required).

To register for an instructor course, interested candidates can search for a class by location on the Red Cross website <https://www.redcross.org/take-a-class> or call 1-800-RED-CROSS.

The Red Cross offers organizations “Full Service” instructor courses in which a Red Cross Instructor Trainer delivers the course on-site to multiple candidates. For information on scheduling an instructor course at your location, contact your sales representative.

Instructor Trainers

Instructor Trainers are individuals certified to teach Red Cross instructor courses which certify new instructors. Similar to instructor requirements, in order for an instructor trainer (IT) to be able to teach instructor courses, the IT must:

- Successfully complete an instructor trainer course in each of the courses you wish to teach.
- Be affiliated with a Training Provider’s RCLC account—whether as an employee, volunteer, or independent contractor—with an active LTP Agreement with the Red Cross
- Agree to the Instructor Trainer Agreement.

Instructor and Instructor Trainer (IT) Agreement

All Red Cross instructors and instructor trainers (IT) are required to review and agree to the [Instructor Agreement](#) as part of the certification and recertification process. It outlines an instructor’s obligations in the conduct of Red Cross courses. Certified instructors and ITs can access and view the *Instructor Agreement* on the Red Cross Learning Center.

Instructor Get Started Guide

The [Instructor Get Started Guide](#) is a resource for newly certified Red Cross instructors detailing the key initial steps that an instructor needs to complete to begin teaching Red Cross programs based on their new Instructor certification. The *Instructor Get Started Guide* can be found under Resources>Administrative Information in the Red Cross Learning Center.

Instructor Trainer Academies

Instructor Trainer Academies are training courses where candidates achieve their IT certification by participating and successfully completing a training program led by a Red Cross Instructor Trainer Educator. IT Academy curriculum is focused on providing the IT candidates with the knowledge, skills and familiarity with the Red Cross training program area so the IT can train new instructors in:

- Skill, expertise and mastery in the training program area,
- Facilitation and classroom management, and
- Understanding of Red Cross training tools, resources, and processes.

IT Academies are available for the First Aid/CPR/AED, Lifeguarding, and Water Safety programs. To attend an IT Academy, interested individuals must meet the qualifications and are required to complete an online application that includes providing details of the individual's teaching experience to-date and information on the IT candidates' interest in becoming an IT. Once the application is submitted, the IT Academy Administrative Coordinator reviews the application and contacts approved IT candidates with the steps to register for an IT academy.

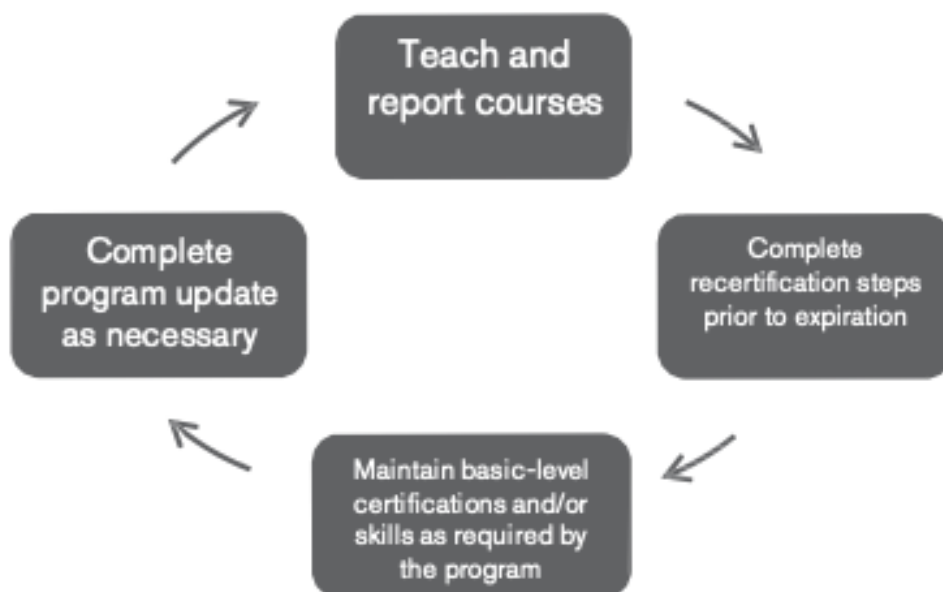
The nationwide IT Academy schedule and the specific requirements and process to apply to attend are available in the Instructor Lifecycle section on the Red Cross Learning Center.

The Red Cross is always interested in working with organizations that would like to host an aquatic Instructor Trainer Academy at their facility. Program facility needs and requirements depend on the specific program area. Potential host facilities for aquatic Academies can complete the "Host IT Academy" application form located in the Instructor Trainer Candidates page under the Instructor Lifecycle section of the Red Cross Learning Center. <https://www.redcrosslearningcenter.org/s/instructor-trainer-candidates>

Maintaining Instructor and Instructor Trainer Certification

Requirements to maintain instructor and IT certification varies by training program. However, requirements typically include maintaining a basic-level certification in the program area, teaching a minimum number of class during the two-year certification period, completing an online recertification assessment or – depending on the program area – an in-person review course, and completing any instructor/IT update course as required by the Red Cross following a program update. Online Instructor/IT recertification assessments and updates are typically available at no cost during the update period.

A visual of the typical instructor or instructor trainer lifecycle is provided below.



For more information on the instructor lifecycle and maintaining certification requirements, instructors and ITs should review the program Instructor Bulletin, instructor’s manual, and instructor trainer’s guide and should review the contents of the Instructor Lifecycle section of the Red Cross Learning Center.

Quality Assurance

The Red Cross is the leader in quality health and safety training. It maintains this status by ensuring instructors and instructor trainers have the tools, resources and information to allow them to adhere to Red Cross training standards. The purpose of the Quality Assurance program is to maintain the integrity of Red Cross training programs and ensure compliance by Training Providers and instructors with all Red Cross training standards and requirements, including those set forth in the LTP Agreement, the Instructor Agreement, and this Guide.

Quality Assurance has the right to fully review and take remedial measures for any classes that do not meet Red Cross standards, whether as a response to a reported concern or as a proactive measure to ensure quality. Among other measures, Quality Assurance may permanently or temporarily suspend the right of instructors and Training Providers to conduct courses, and to upload course records into the Red Cross Learning Center. Quality Assurance may terminate an instructor's training certification when the Red Cross has lost confidence in that instructor's ability to deliver courses in conformity with our standards and requirements, including those set forth in the Instructor Agreement.

Training Providers and instructors have the duty to cooperate in any inquiry or investigation undertaken by Red Cross Quality Assurance. They have a duty to furnish accurate and timely information, and provide Quality Assurance timely access to facilities, personnel, and records that are relevant to training activities, all upon the Red Cross's request. Training Providers and instructors are forbidden to retaliate against any person who raises concerns with the Red Cross about the quality of training delivered by them.

Any Quality Assurance questions or concerns should be addressed to qualityassurance@redcross.org

AWARDS AND ALLIANCES

American Red Cross Scientific Advisory Council

The American Red Cross Scientific Advisory Council is an independent panel of nationally recognized health and safety experts that helps establish the standard in first aid care and water safety. Drawing on a body of collective expertise from such diverse fields as emergency medicine, occupational health, sports medicine, school health, emergency medical services (EMS) response, and disaster mobilization, the Council advises the Red Cross in areas related to the development and dissemination of audience-appropriate information and training in first aid and water safety.

More information on the Scientific Advisory Council including scientific advisory statements and from the Council's bi-annual proceedings is available on the Red Cross Learning Center Science page or at www.redcross.org/science.

OSHA Alliance

On May 19, 2005, the American Red Cross and the Occupational Safety and Health Administration (OSHA) signed an Alliance agreement geared towards preparing employers and their employees to respond to disasters, life-threatening injuries, and other emergencies.

Through this agreement, the Red Cross and OSHA will provide information, guidance, and access to training resources on health and safety topics including emergency preparedness, disease prevention, and first aid in the workplace.

More information about the alliance is available on the OSHA National Alliances website: https://www.osha.gov/dcsp/alliances/red_cross/red_cross.html.

Lifesaving Awards

The Red Cross Lifesaving Award program began in 1911. The Red Cross believes everyone that helps save a life should be recognized and therefore the current program includes several types of awards. Over the years, the continued focus on lifesaving has provided the platform to grow this program to include:

The Certificate of Merit Award

The highest award given by the American Red Cross to an individual or team of individuals who save or sustain a life using skills and knowledge learned in a Red Cross Training Services course. This action exemplifies the highest degree of concern of one human being for another in distress. Certificate of Merit award is signed by the President of the United States, who is the Honorary Chairman of the American Red Cross, and the Chairman of the American Red Cross.

The Lifesaving Award (for Professional Responder and Healthcare Providers)

Given to an individual or team of individuals who saves or sustains a life outside of a medical setting and had an obligation to respond as part of employment (e.g., on-duty lifeguards; police, fire, and EMS personnel responding to a 9-1-1 call; professional health care workers). The certificate is signed by the Chairman of the American Red Cross and the President and CEO of the American Red Cross.

The Certificate of Extraordinary Personal Action

Awarded to individuals who step up in an emergency and help to save or sustain a life. The awardees exemplify the mission of the Red Cross to prevent and alleviate human suffering in the face of emergencies and are commended for their willingness to help others in distress. This award is given to individuals who are not Red Cross or are unable to provide evidence of Red Cross training.

The Instructor Lifesaving Award

One of the highest awards given by American Red Cross Training Services to instructors who taught an individual who used skills to save or sustain a life.

More information, including a nomination form for Red Cross Lifesaving Awards, can be found at www.LifesavingAwards.org.

MARKETING & BRAND GUIDELINES

American Red Cross Training Provider and Water Safety Instructor® Graphic Guidelines

We are pleased to offer Red Cross Training Providers the following graphics to use in your marketing materials:



Graphic and Wordmark Usage

The Red Cross has established graphic standards and guidelines for the use of these Red Cross Training Provider and Water Safety Instructor® graphics which Red Cross Training Providers must comply with all instances.

Training Providers may create their own marketing assets to promote training offerings. These assets may use any of the approved Training Provider and Water Safety Instructor graphics. A clear space equal to the size of the red bar/stripe must surround the graphic in all directions.

The Red Cross may also create and distribute marketing materials specifically for use by Training Providers.

Training Providers may use these assets to promote training offerings. These assets shall not be changed or altered in any way except in designated sections.

The terms “Water Safety Instructor” and “WSI” are trademarks of the Red Cross and must be used in conjunction with the words American Red Cross or Red Cross. Training Providers may use these terms to promote and advertise that they offer Red Cross courses. It is preferred that the trademark symbol for any of the terms indicated below is used in a header or title/headline. If it is not possible to use in a header or title/headline, the trademark symbol should be used upon first use in the body copy text of any of these terms as follows:

American Red Cross Water Safety Instructor™

American Red Cross WSI™

Red Cross Water Safety Instructor™

Red Cross WSI™

The graphics and wordmarks may not be altered in any way.

Subject to the license terms in their *Licensed Training Provider Agreement*, the terms in this document, and additional terms provided by the Red Cross in association with the download of approved logos and other marketing materials (collectively, the “Terms”), Training Providers may obtain downloadable files with approved graphics and branded marketing materials to promote and advertise that they offer Red Cross courses.

Usage – Approved

The following uses of the Red Cross name, Training Provider graphics, Water Safety Instructor graphics and Water Safety Instructor wordmarks by Training Providers are permitted subject to the Terms:

- Websites, web properties and social media pages of Training Providers to promote classes, including in streamed advertising videos.
- Brochures, flyers and promotional materials for Training Providers to post, email and make available in printed format in their location.
- Brochures, flyers and promotional materials developed by Training Providers, using an approved Training Provider graphic, an approved Water Safety Instructor graphic or use of the name American Red Cross, subject to our Brand Standards and the Terms.

All other uses must be approved in writing, in advance, by the Red Cross. Requests must be made via email sent to trainingsvcsmktg@redcross.org.

Usage — Prior Written Approval Required

The following uses of the Red Cross name and logo and Training Provider graphics, Water Safety Instructor graphics and Water Safety Instructor wordmarks require prior written approval in each instance:

- Paid advertising, including, but not limited to, print, digital, TV, and social media.
- Promotional items Training Providers develop such as apparel, hats, pins, cups, bottles, recognition plaques, etc. However, Training Providers may purchase promotional items from the Red Cross at redcrossstore.org without prior written approval.

Usage — Prohibited

The following uses of the Red Cross name and logo, the Training Provider graphics, the Water Safety Instructor graphics and Water Safety Instructor wordmarks are prohibited **in all instances** (Unauthorized Uses”):

- Altered versions of the Training Provider graphic or Water Safety Instructor graphics.
- Altered versions of marketing materials created by the Red Cross.
- Unauthorized versions of the Red Cross logo created by Training Providers or obtained in any manner other than by digital download directly from the Red Cross, unless the Red Cross expressly authorizes otherwise.
- Use of Red Cross logo on uniforms designed by Training Provider, with or without Training Provider’s logo.
- Registration of any Internet domain name or subdomain using the phrases American Red Cross or Red Cross.
- Hashtags using Red Cross or American Red Cross or other terms intended to reference Red Cross (such as ARC or RC), except as have been expressly authorized by Red Cross. NOTE: Use of the Red Cross handle on social media channels is permitted.
- Keyword search term advertising using Red Cross, American Red Cross or other terms intended to reference Red Cross (such as ARC or RC).
- Combination of the Red Cross name and/or logo with any other logo, slogan, statement.
- Presentation of the Red Cross name and/or logo in a way that causes confusion as to affiliation, endorsement or is otherwise misleading.
- Any use of the Red Cross name and/or logo after suspension or termination of one’s LTP Agreement.
- Use of the wordmarks “Water Safety Instructor” or “WSI” without use of the trademark symbol on first use in body copy.

- Use of the wordmarks “Water Safety Instructor” or “WSI” without their being preceded by the words “American Red Cross” or “Red Cross.”

The Red Cross **name** only as well as Water Safety Instructor or WSI wordmarks may be used on business cards and letterhead in conjunction with one of the statements set forth above. Neither the Red Cross **logo** nor the Training Provider or Water Safety Instructor **graphics** may be used on business cards and letterhead.

Usage Examples

These examples and recommendations are being offered to Training Providers so that the public can distinguish what is American Red Cross training and what is not.

For Training Providers That Teach Only Red Cross Programs

- The words “American Red Cross” should appear before every Red Cross course name.
- All Training Providers should use the course description provided by the Red Cross in the Water Safety

Instructor fact sheet that can be found on the Red Cross Learning Center.

We encourage but do not require the use of the phrase “Proud Provider of Red Cross Training” as well as use of one or both of the Water Safety Instructor Training graphics seen in this guide on Training Provider websites and in marketing materials for Red Cross courses and/or the Training Provider’s Red Cross programs in general.

For Training Providers That Teach Both Red Cross and Other Programs

- The words “American Red Cross” should appear before every Red Cross course name.
- Use the course description provided by the Red Cross in the Water Safety Instructor fact sheet that can be found on the Red Cross Learning Center.
- We encourage use of the “Proud Provider of Red Cross Training” graphic on course pages mentioning Red Cross training. Placement of any phrases or graphics need to be associated only with the Red Cross courses.
- We also encourage, but do not require, the use of one or both of the Water Safety Instructor Training and/or the “Proud Provider or Red Cross Training” graphics seen in this guide on Training Provider websites and in marketing materials related to Red Cross courses specifically.

Copyright Permission Requests

American Red Cross materials are proprietary and subject to copyright protection. Training Providers and Certified Instructors must take care to use Red Cross training materials only as authorized, and to protect those materials from unauthorized use, copying, or distribution. The American Red Cross vigorously protects its materials to preserve their integrity and to protect them against exploitation by others. Training Providers are not authorized to edit or modify any American Red Cross material without permission and must not remove any copyright notices from them. Further, you may not create derivative works of any American Red Cross material except as expressly permitted under your *Licensed Training Provider Agreement*. Under clearly defined criteria, the American Red Cross may grant permission to use text, photographs, illustrations and audiovisual material from the American Red Cross.

Improper use of American Red Cross materials or propriety content may result in immediate withdrawal of permission to use American Red Cross materials, and/or cancellation of the *Licensed Training Provider Agreement*. Training providers and certified instructors who have questions should contact their sales representatives or the Training Support Center.

Translations into Other Languages

The translation of American Red Cross materials into another language requires prior written approval from American Red Cross. Additional requirements may also apply.

Training Outside the Jurisdiction of the American Red Cross

The American Red Cross is not permitted to solicit, deliver services, or provide program support for instructors, companies, agencies, or organizations that are not within the jurisdiction of the United States or its territories unless permitted by or requested to do so by the Red Cross or Red Crescent Society of that country. Training overseas is generally confined to U.S. military installations and U.S. embassies and consulates. This includes accessing online only training.

ADDITIONAL PRODUCTS AND SERVICES

Automated External Defibrillators (AEDs)

The Consensus on Science and Treatment Recommendations for CPR and Emergency Cardiovascular Care (ECC) agrees that Sudden Cardiac Arrest can be treated most effectively by a combination of CPR and defibrillation. Along with providing comprehensive training on how to use an AED, the Red Cross contracts with leading manufacturers to help your organization obtain the devices you need to keep your workplaces, schools, and facilities safe. Contact your sales representative for current AED offers.

Aquatic Examiner Service

The Aquatic Examiner Service (AES) Program is designed to:

- Develop goals to improve operations, training, and performance.
- Increase lifeguard accountability, attention to safety, professionalism, and pride.
- Reinforce and strengthen the lifeguard's emergency response skills.
- Maintain high lifeguarding operational standards.

The AES program starts with a Red Cross examiner conducting an in-depth facility tour to understand your safety and lifeguarding operations. You'll then receive a comprehensive, objective evaluation based on American Red Cross Lifeguarding program standards. As a follow-up, unannounced site visits will evaluate on-the-job lifeguard performance including surveillance and rescue skills.

For more information and to request a quote, visit redcross.org/aquaticexaminer.

Emergency and First Aid Kits

In addition to training program materials, equipment and supplies, the Red Cross Store provides a variety of emergency and First Aid kits perfect for your workplace, for your home, or on the go. From car First Aid kits to bleeding control kits to ANSI-compliant emergency cabinets, the Red Cross Store can provide the emergency response equipment you need.

Visit <https://www.redcross.org/store> to browse our emergency and first aid products

Red Cross Mobile Apps

Put expert advice in the hands of employees, instructors and individuals with the Red Cross suite of free mobile apps. These apps can be downloaded from iTunes or Google Play.

First Aid App

Simple step-by-step instructions guide you through everyday first aid scenarios. The app is fully integrated with 9-1-1 and can call EMS at any time. Videos and animations make learning first aid fun and easy. The content is preloaded, giving you instant access to safety information at any time, even without reception or an Internet connection. View app user and lifesaving award stories, find a hospital near you, and easily find and sign up for a training class. You can even login to view digital certificates and receive reminders to certify (if you took a blended learning or online course on the Red Cross Learning Center). Ahora disponible en español. Download from iTunes or Google Play or text “GETFIRST” to 90999.

Pet First Aid App

Take care of your furry family member. The American Red Cross Pet First Aid app puts veterinary advice for everyday emergencies in the palm of your hand. With videos, interactive quizzes, and simple step-by-step advice it's never been easier to know Pet First Aid. Respond to pet emergencies with size specific CPR techniques and locate your nearest emergency vet hospital or pet-friendly hotels. You can customize multiple pet profiles and set veterinary appointments. Interactive quizzes allow you to earn badges that you can share with your friends. Download from iTunes or Google Play or text “GETPET” to 90999.

Blood App

Find nearby Red Cross blood drives, schedule appointments, follow your blood journey from donation to delivery. Download from iTunes or Google Play or text “BLOODAPP” to 90999.

Hero Care App

Whether you're the parent of a child joining the military or a family member of the military/veteran communities, Hero Care will connect you to important resources that can help you through both emergency and non-emergency situations. Ahora disponible en español. Download from iTunes or Google Play or text “GETHEROCARE” to 90999.

Emergency App

Monitor more than 35 different severe weather and emergency alerts, to help keep you and your loved ones' safe. Ahora disponible en español. Download from iTunes or Google Play or text “GETEMERGENCY” to 90999.

Swim App

The Swim app helps the entire family by focusing on water competency which involves a combination of being water smart, having water safety and survival skills, and knowing what to do in a water emergency. This app teaches users the layers of protection to prevent drowning and about risks around water at home, in lakes, rivers and oceans, as well as in risky situations. You can learn water safety and drowning prevention through videos and quizzes, learn how to choose a quality swim lesson program, track water skills your young swimmer completes, and share badges when mastering knowledge and/or skills. Download from iTunes or Google Play or text “SWIM” to 90999.



Committee: Finance & Human Resources Committee

Item Number:

Introduced By: Randy Esch

Date Introduced: 2/12/2025

RELATING TO: Discussion and Decision to approve the purchase of 4 tandem axle patrol trucks with dump body, plow, wing plow and salter.

SUMMARY: 3 of these trucks are to replace the remaining three 2002 Sterling tandem axle plow trucks that are getting worn out and parts are becoming obsolete. And one 2011 International with rusty double frame. We have a chance to have the trucks built in late 2025 instead of being on wait list for two years or longer. These trucks will be built before the next emissions restrictions go into effect.

Truck Country Western Star: \$347,220.00 (Source Well)
Truck Country Western Star: \$346,416.00 (Waukesha County Contract)
Truck Country Freightliner: \$345,481.00 (Source Well)

Would prefer to go with Western Star as we already have 8 in the fleet and would use same parts.

Recommendation: Approve the purchase of:

4 - 2026 Western Star 47X Tandem Axle Trucks: \$149,145.00 each
4 - Monroe Dump Body, Snow Plow, Wing Plow, Salter with Pre Wet. \$197,271.00 each
2 - Custom Fabricated Aluminum Leaf Box. \$18,390.00 each
Total per truck with setup complete: 4 @ \$346,416.00 each
Aluminum leaf boxes 2 @ \$18,390.00 each
Total Price: \$1,422,444.00
Not to Exceed: \$1,500,000.00

ATTACHMENTS: KEY ISSUES ___ BACKGROUND ___ RESOLUTION ___ FISCAL NOTE ___
MOTION ___ OTHER ___

PACKETS FOR WEDNESDAY, 2 / 12 / 2025

FINANCE MEETING

AP DISBURSEMENT SCHEDULES:

AP CHECKS - TAX REFUNDS	1/27/2025	\$	2,647.81
AP CHECKS	1/31/2025	\$	581,877.18
AP CHECKS - TAX REFUNDS	2/3/2025	\$	7,788.10
AP CHECKS		\$	
AP CHECKS		\$	
WIRE TRANSFERS - JANUARY		\$	29,875,364.55
WIRE TRANSFER - JANUARY		\$	240,882.59
P-CARDS - JANUARY		\$	165,078.98

TOTAL \$ 30,873,639.21

CC: PAULA

CC: FINANCE FOLDER

JANUARY 2025
INVESTMENTS

Institution	Princ Amt Invested	Investment Date	Maturity Date	Yield	Interest Earned	ID #
Money Mkt/Tri-City Bank	\$2,185,742.78	12/31/2001	variable		\$92.74	21901270
Ehlers Investment Partners X-2055705 GRD GEN INV	\$7,120,878.35	12/9/2014	variable			
Ehlers Investment Partners X- GRD 2021A INV	\$0.00					
Ehlers Investment Partners X- GRD 2021B	\$0.00	7/1/2021	variable			
Ehlers Investment Partnes X - ARPA	\$615,725.38					
Ehlers Investment Partnes X - 2022A X-3025	\$134,034.40					
Associated Bank Investments	\$6,743,662.06	3/15/2022	variable			
Totals	\$16,800,042.97				\$92.74	

LOCAL GOVERNMENT INVESTMENT POOL

January 2025 Statement

December Ending Balance	\$	53,957,233.92
2 Deposit (s) in January		5,492,193.22
1 Withdrawal(s) in January		14,000,000.00
Januray Interest Earnings @ 4.39%		187,322.19
TOTAL	\$	45,636,749.33